

CURRICULUM VITAE



PERSONAL DATA

Name	ALEXANDER KALINOV KRASTEV
E-mail	alexander.k.krastev@gmail.com
Nationality	Bulgarian
Date of birth	OCTOBER, 20 TH , 1974

WORK EXPERIENCE

*From – to	JUNE 2022 – PRESENT
*Name and address of employer	UNICREDIT BULBANK, Sofia, Bulgaria (UniCredit Group)

*Position	Director Advisory and Specialized Lending
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| • Main responsibilities | <ul style="list-style-type: none">• Mergers & Acquisitions Advisory• Equity & Debt Capital Markets• Project and Structured Finance• Commercial Real Estate financing• Syndications and Club deals |
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- *From – to **FEBRUARY 2014 – JUNE 2022**
 *Name and address of employer **UNICREDIT LEASING, Sofia, Bulgaria (UniCredit Group)**
- *Position **Chief Executive Officer
 Chairman of the Management Board**
- *From – to **DECEMBER 2009 – FEBRUARY 2014**
 *Name and address of employer **UNICREDIT BULBANK, Sofia, Bulgaria (UniCredit Group)**
- *Position **Chief Risk Officer
 Management Board Member for Risk**
- Main responsibilities
- Management of all risk streams in the Bank (Credit Risk, Market Risk, Op Risk, Strategic Risk, Monitoring, Workout and Restructuring)
 - Definition of the Risk Strategy and Risk Policies of the Bank
 - Chairman of the Credit Council and Operational Risk Committee
- *From – to **NOVEMBER 2007 – DECEMBER 2009**
 *Name and address of employer **UNICREDIT BULBANK, Sofia, Bulgaria (UniCredit Group)**
- *Position **Head of Credit Risk Department**
- Main responsibilities
- Management of the Credit Underwriting Process (Corporate and Retail)
 - Management of the Credit Monitoring Process (Corporate and Retail)
 - Personal Approval competencies (Corporate and Retail)
 - Member of the Credit Council and Credit Committee
- *From – to **FEBRUARY 2005 - NOVEMBER 2007**
 *Name and address of employer **UNICREDIT BULBANK, Sofia, Bulgaria (UniCredit Group)**
- *Position **Head of Corporate Credit Underwriting, Head Office**
- Main responsibilities
- Management of the Corporate Credit Underwriting (HO and Regions)
 - Personal Approval competencies (Corporate)
 - Member of the Credit Council

- *From – to **NOVEMBER 2004 - FEBRUARY 2005**
 *Name and address of employer **UNICREDITO SPA, Milan, Italy**
- *Position **Credit analyst – Financial institutions, Head Office**
 • Main responsibilities
 - Credit risk analysis of Financial Institutions (Foreign and Italian Banks, Investment Funds, Hedge Funds, Leasing, Factoring companies, etc.)
- From-to **AUGUST 2004 – NOVEMBER 2004**
 *Name and address of employer **UNICREDIT ROMANIA, Bucharest, Romania**
- *Position **Consultant**
 • Main responsibilities
 - Management of the of the Credit Underwriting (Corporate/SMEs)
 - Member of the Credit Council
 - Consulting the Business area in Corporate transactions
 - Participation in the definition of the Credit Policy and development of the credit underwriting process in the bank
- *From – to **SEPTEMBER, 2003 – AUGUST 2004**
 *Name and address of employer **UNICREDITO SPA, Milan, Italy**
- Position **Credit Risk Analyst - Large Corporate exposures**
 Credit Risk Management Division, Head Office – Foreign subsidiaries (Eastern Europe, New York, London, Hong Kong, etc.)
 Head Office
- Main responsibilities
 - Credit Risk analysis of submitted from foreign subsidiaries Large Corporate transactions
- *From – to **OCTOBER 1998 – SEPTEMBER 2003**
 *Name and address of employer **BULBANK, Ltd, Regional Branch Plovdiv (UniCredit Group)**
- *Position **Credit analyst**
 *Main responsibilities Risk Assessment of credit applications (Corporate)

EDUCATION

- **from – to** **October 2015 – December 2018**
- University University of BATH, United Kingdom
Executive MBA

- **from – to** **October 2001 – January 2003**
- University Bocconi University, Milan, Italy
Master program, designed by UniCredito Italy and Bocconi University

- **from – to** **September 1995 - June 1999**
- University University of Plovdiv

- Qualification International Economic Relations
- Degree Master of Science

- **from - to** **September 1988 - May 1993**
- *High School English Language School, Plovdiv

TRAINING

LeadIn Path – 24 months program, designed by Harvard Business School, encompassing wide specter of modules, e.g. – Corp Finance, Strategy, Process Management, People management, etc,

Risk Master Series - a program, designed for Group Risk executives, focused on the most up-to-date global risk practices (Milan, Italy)

Risk Executive Program – designed by Bank Austria and Deloitte with focus on Market and Credit Risk (Vienna, Austria)

Bank Syndications
M&A
Project&Structured Finance
Financial Markets
Accounting
Corporate Law
People Management
Presentation skills

**PERSONAL SKILLS AND
QUALIFICATION**

MOTHER TOUNGE

Bulgarian

OTHER LANGUAGES

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| | English |
| • Reading | EXCELLENT |
| • Writing | EXCELLENT |
| • Conversation | EXCELLENT |
| | Italian |
| • Reading | GOOD |
| • Writing | GOOD |
| • Conversation | GOOD |