

Milen Velushev

Date of birth: 25/06/1972 | **Nationality:** Bulgarian | **Gender:** Male | (+359) 888509516 | mvelushev@abv.bg |
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● WORK EXPERIENCE

01/02/2020 – CURRENT – Sofia, Bulgaria

ASSOCIATE PROFESSOR – SOFIA UNIVERSITY "ST. KLIMENT OHRIDSKI", SOFIA

As an Associate Professor I:

- Develop curricula and teach Economics, Economic Analysis of law, and Private Finance for the Master's degree programs in Economics and Emerging Economic Phenomena for the Bachelor's program in Economics and Finance..
- Conduct and publish research on topics concerning Economic Development, Education, Economic Analysis of Law, Social Theory, etc.
- Mentor Ph.D. students.

01/12/1998 – CURRENT – Bulgaria

INSOLVENCY PRACTITIONER - TRUSTEE AND CONSULTANT – INSOLVENCY COURT

As a trustee, my main duties include:

- Manage the day-to-day business activities of insolvent enterprises in different industries;
- Implement the insolvency procedure;
- Recover and reclaim assets of the insolvent entities;
- Satisfy the creditors' verified claims to the fullest possible extent.

To date that I successfully completed over ten insolvency procedures as a trustee. I have been actively involved in over 30 insolvency procedures in the capacity of consultant.

01/06/1996 – CURRENT – Bulgaria

PRIVATE INVESTOR – SELF-EMPLOYED

My activities consist of:

Managing funds, invested in a diversified portfolio.

Applying fundamental and technical analysis to maximize return.

01/09/2015 – 31/01/2020 – Sofia, Bulgaria

CHIEF ASSISTANT PROFESSOR – SOFIA UNIVERSITY "ST. KLIMENT OHRIDSKI", FACULTY OF ECONOMICS AND BUSINESS ADMINISTRATION

Courses taught: a graduate lecture course on Economic Analysis of Law, a graduate lecture course on Personal Finance, an undergraduate course on Economics in English and an undergraduate course on Financial Processes in Start-up Firms.

01/09/2005 – 30/11/2009 – Sofia, Bulgaria

EXECUTIVE MEMBER OF THE BOARD OF DIRECTORS OF AFO SA AND MANAGER OF PFU DEALER LTD. AND PFU AUTO LTD. – AFO SA, PFU DEALER LTD. AND PFU AUTO LTD.

My main responsibilities included the following:

Prepare and present activities reports and development plans for the following business periods to the Board and the shareholders assembly.

Negotiate key financial leases deals; Create and implement account management rules and procedures.

Train and manage account managers responsible for every aspect of the company – client relationship throughout the life of the lease contract.

Oversee day-to-day business activities of the three enterprises.

66 Ekzarh iosif, 1000, Sofia, Bulgaria

01/09/1999 – 31/01/2001 – Sofia, Bulgaria

ASSISTANT PROFESSOR IN CORPORATE FINANCE – UNIVERSITY OF FORESTRY, SCHOOL OF ECONOMICS

Conduct seminars in Corporate Finance

Sofia

01/12/2000 – 01/06/2002 – Sofia, Bulgaria

LECTURER IN ECONOMICS AND CORPORATE FINANCE – FIRM LEVEL ASSISTANCE GROUP, USAID PROGRAM

CFA test preparation course taught in English at Firm Level Assistance Group (an USAID sponsored program) in Bulgaria and Montenegro

01/12/1996 – 01/06/1998 – Sofia, Bulgaria

TAX EXPERT – GENERAL DIRECTORATE OF THE TAX ADMINISTRATION, MINISTRY OF FINANCE

My duties were to:

Prepare and negotiate Bilateral Double Taxation Avoidance Treaties.

Coordinate implementation of the tax avoidance procedures with the tax collection offices.

Sofia

01/10/1993 – 31/05/1996 – Sofia, Bulgaria

TREASURER – KRAMA FINANCIAL HOUSE

I was responsible to:

Manage investments of entrusted funds;

Implement forex operations;

Consult clients on investment opportunities.

● **EDUCATION AND TRAINING**

01/07/2013 – 01/02/2016

PH.D. IN ECONOMICS – Sofia University "St. Kliment Ohridski"

Thesis Title: The Impact of Inward Foreign Direct Investments on the Economic Growth of Bulgarian Economy

01/08/2001 – 24/12/2001 – Washington D.C

SPECIALIZATION IN INVESTMENTS – Georgetown University

Graduated courses in Investments, Portfolio Construction and Management, Advanced Corporate Finance etc.

Purpose of the specialization- preparation of a university course in Investments presenting the modern theory and practice of managing investments in the Capital Markets

Field(s) of study

- Business and administration

General subjects studied:

Mathematics, Philosophy, Sociology

Occupational subjects studied:

Economics, Corporate Finance, Investments, Public Finance, Banking and Insurance, Commercial Law, Banking Law, Public Law, Tax Law

Master's thesis: Financing and Management of Foreign Direct Investments

● **LANGUAGE SKILLS**

Mother tongue(s): **BULGARIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
ROMANIAN	B2	B1	B1	B1	B1
RUSSIAN	B2	B1	A2	A2	A2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● **DIGITAL SKILLS**

Microsoft Office | Microsoft Word | Microsoft Excel | Microsoft Powerpoint | Google Drive | Power apps, Power query, Power BI | Video conferencing (Skype BigBlueButton Teams) | good knowledge of Eviews

● **ORGANISATIONAL SKILLS**

Organisational skills

- Open, example-driven management style;
- Sense of organisation;
- Good to work under pressure;
- Good in training people.

● **COMMUNICATION AND INTERPERSONAL SKILLS**

Communication and interpersonal skills

- Good communication skills;
- Good in working in different environments and with conflicting groups and people;

● PUBLICATIONS

INWARD FOREIGN DIRECT INVESTMENTS – SIGNIFICANCE FOR THE BULGARIAN ECONOMY, Авангард Прима, ISBN 978-619-239-351-9

book
2020

ANALYSIS OF EDUCATION MARKET: CHARACTERISTICS OF BULGARIAN EDUCATION SYSTEM. Стопанска академия „Д. А. Ценов“. Библиотека „Стопански свят“, бр. 140, ISBN 978-954-23-1784-5

book
2019

MONEY FOR NOTHING? ANALYSIS OF THE FINANCING OF TUITION AT STATE-OWNED HIGHER EDUCATION SCHOOLS. Стратегии на образователната и научната политика, 27(3), 257-284

original research article

Velushev, M. (2019) Creating a host specific model of the relationship between gross domestic product and inward foreign direct investments- the case of the Bulgarian economy. Economic thought, vol. 6, 22-39

2019
original research article

DOES THE STATE PLAY FAIR? ANALYSIS OF THE DEATH FORETOLD OF THE CORPORATE COMERCIAL BANK AND THE CONSEQUENCES THEREOF. Съвременно право, брой 2, 96-121

2018
original research article

Georgiev, R., Velushev, M. THE STRATEGY FOR HIGHER EDUCATION DEVELOPMENT: EUROPEAN REQUIREMENTS, METRICS, PROBLEMS. Научни трудове на УНСС, т.2, 113-150

2019
original research article

Georgiev, R., Velushev, M. The Innovation Strategy and the Competitive Positions of Bulgarian Economy, Economics 21, 1/2018, 44-69

2018
original research article

FINANCING OF STATE - OWNED SCHOOLS OF HIGHER EDUCATION IN BULGARIA AS A PREMISE FOR QUALITY OF THE EDUCATION OF STUDENTS. Управление и устойчиво развитие, т. 71(4), 24-26

2018
original research article

2018
original research article

Older articles and conference papers

The list continues with many other conference papers and research articles on topics ranging from the theory of foreign direct investments, through Covid -19 economic consequences, to the significance to distinguish between competence and competency in institutional sense. The full list can be found on my Researchgate page.