

ST KLIMENT OHRIDSKI UNIVERSITY OF SOFIA

FACULTY OF ECONOMICS AND BUSINESS ADMINISTRATION

BACHELOR PROGRAMME IN BUSINESS ADMINISTRATION

First Year

1	Required courses	ECTS credits	Total No of classes	Lectures	Seminars	1 st Sem	2 nd Sem
1.	Microeconomics I*	8	120	60	60	4/4	
2.	Introduction to Law	2	30	30	0	2/0	
3.	Introduction to Management *	8	120	60	60	2/2	2/2
4	Course Project – Introduction to Management	3					
5.	Mathematics I*	6	90	45	45	3/3	
6.	Information Technologies and Systems	8	120	60	60	2/2	2/2
7.	German for Economics	4	60	60	0	2/0	2/0
8.	Second Foreign Language	6	90	90	0	3/0	3/0
9.	Macroeconomics I*	8	120	60	60		4/4
10	Mathematics II*	4	60	30	30		2/2
11	Sports	1	60	0	60	0/2	0/2
12	Elective courses:	2					
	Balance Sheet / Profit-Loss Accounting*						
	Politics and Political Institutions		30	30	0		2/0
	Philosophical Anthropology		30	30	0		2/0
	Rhetoric		30	30	0		2/0
	Business Ethics		30	30	0		2/0
	Total for I-st year	60					

Second year

	Required courses	ECTS credits	Total No of classes	Lectures	Seminars	3rd Sem	4th Sem
13	Money, Banking and Financial Markets* + Case Study	6+5	90	60	30	4/2	
14	Statistics	8	120	60	60	4/4	
15	Civil Law	4	60	30	30	2/2	
16	Databases in Management	8	120	60	60	2/2	2/2
17	Theory of Accounting + Case Study	6 + 3	90	30	60		2/4
18	Commercial Law	4	60	60	0		4/0
19	Economic Statistics*	4	60	60			4/0
20	Business German	4	60	60	0	2/0	2/0
21	Second Foreign Language	6	90	90	0	3/0	3/0
22	Elective courses	2					
	Ecology and Environment		30	30	0		2/0
	Economic Psychology		30	30	0		2/0
	Economic Thinking – Untraditional Applications		30	30	0		2/0
	Business Ethics (in German)						
	Sports		60		60	0/2	0/2
	Total	60					

Third year

	Required courses	ECTS credits	Total No of classes	Lectures	Seminars	5th Sem	6th Sem
23	Public Finance*	8	120	60	60	4/4	
24	Financial Accounting	6	90	60	30	4/2	
25	Quantitative Methods in Management	4	60	30	30	2/2	
26	International Economics*	4	60	60	0		4/0
27	Econometrics	4	60	45	15		3/1
28	Business Planning and Control + Course Work	6+3	90	30	60		2/4
29	International Accounting Standards	3	45	45	0		3/0
30	German for Finance and Banking	4	60	60	0	2/0	2/0
31	Second Foreign Language	6	90	90	0	3/0	3/0
32	Elective courses	2					
	Income Distribution*						
	Psychology of Advertising		30	0	0		2/0
	Marketing Practice in Small Firms		15	15	0	1/1	1/1
	Advertising Basics		30	0	0		2/0
	Decision Support Systems		30	0	0		2/0
	Internship – coursework	5+5	30 days				
	Total for 3-rd year	60					

Fourth year

	Required courses	ECTS credits	Total No of lectures	Lectures	Seminars	7th Sem	8th Sem
33	Corporate Finance	8	120	60	60	4/4	
34	Marketing* + Coursework	6+2	90	60	30	4/2	
35	Human Resources Management + Coursework	6+2	30	30	0	2/0	
36	Organizational Behaviour + Coursework	4+2	60	30	30	2/2	
37	Managerial Accounting	4	60	60	30		4/2
38	New Institutional Economics	4	60	60	0		/0
39	Financial Law	3	45	45	0		3/0
40	Commercial Banking	3	45	45	0		3/0
41	Decision-making under Risk and Uncertainty	4	60	45	15		3/1
42	Elective courses	2	30				
	Written Business Communication		30	30	0		2/0
	International Public Law		30	30	0		2/0
	Economic Sociology		30	30	0		2/0
	Second Foreign Language		30	30	0		2/0
	Entrepreneurial Culture						
	Business Communication and Public Relations						
	Final examination	10					
	Total for 4th year	60					