

Portfolio

AIIESEC IN SOFIA UNIVERSITY/
FACULTY OF ECONOMICS AND
BUSINESS ADMINISTRATION SU

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AIIESEC 



Global Talent

February 2021

AIESEC in Sofia University and The Career

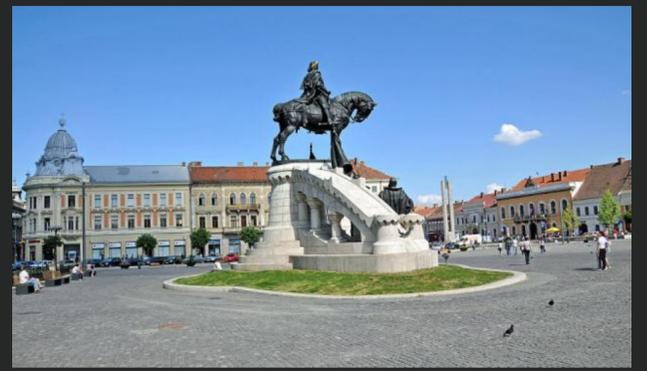
Center in FEBA present a portfolio of international internships selected for the students of the Faculty of Economics. The campaign, launched in November 2020, aims to support the professional development of students and alumni of the faculty and is part of a long-standing partnership between the two institutions.

AIESEC is a global platform for young people to develop their leadership potential through international internships and volunteer opportunities. Founded in 1948, AIESEC is a non-governmental, and not-for-profit organization entirely run by youth for youth.

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Accelerate Romania - Business Development



Codex Works Technologies



Cluj-Napoca, Romania



Marketing,
Business administration



We are a small company with big ambitions. Currently offering IT services in web applications development, Microsoft Dynamics AX and Microsoft CRM.

The trainee has to: identify sales leads; pitch goods/services to new clients and maintain a good working relationship; follow up on new business opportunities and setting up meetings; plan and prepare presentations; communicate new product developments to prospective clients.

Main responsibilities:

- Establish and maintain relationship with all business partners;
- Define target markets for the Start-up products, develop a sales planning (inbound and outbound);
- Identify potential and suitable business partners to collaborate with;
- Manage business accounts and create attractive partnership packages;
- Prospecting company partners and follow-up;
- Work with inbound marketing to cultivate customer/prospect relationship;
- Work to generate and evolve LEADs inside the sales funnel;
- Strengthening of partnership pipelines



Unpaid

Accommodation:
provided and covered



Duration

1 Mar. 2021 - 26 Apr. 2021

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Group Planning & Control- Finance Labour Cost Internship



Amplifon



Milan, Italy



Finance



Amplifon, global leader in the hearing care retail market, empowers people to rediscover all the emotions of sound. Amplifon's around 17,000 people worldwide strive every day to understand the unique needs of every customer, delivering exclusive, innovative and highly personalized products and services, to ensure everyone the very best solution and an outstanding experience. Amplifon operates through a network of around 11,000 points of sale in 28 Countries and 5 continents.

Main responsibilities:

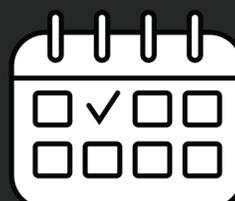
The Planning & Control function determines long and short-term financial goals, outlining the company's financial direction and expectations and predicting financial outcomes. Within the Group Planning & Control finance department, we are looking for an intern to support the HR Planning & Control Manager that will be actively involved in the following activities:

- Manage accurately monthly Labor cost related reports, providing structured feedback on main topics and trends.
- Assist global and local Finance & HR teams with Budget & Forecast processes
- Track metrics & KPIs and deliver reports to support decision-making processes in all relevant steering committees.
- Optimize and automate existing reporting processes
- Support our business by conducting ad-hoc analyses. Ensure data reliability, update, and accuracy.



Salary

800 EUR/month



Duration

15 Mar 2021 - 14 Jun.2021

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Community Project Manager



UCB



Brussels, Belgium



Marketing,
Communication & Journalism



UCB – Inspired by patients. Driven by science. At UCB, we put our heart, soul and skills into making a difference for people living with severe diseases. We look to transform patients' lives by pushing the boundaries of what is possible. With us, our talents makes the most of who they are, unlocking innovation and setting new standards for patients. Everything we do starts with a simple question: "How will this make a difference to the lives of people living with severe diseases?" And to find the answers, we connect globally with patients and their families living with the physical and social burdens of severe disease. Wherever in the world we are based, and no matter what role we play in the company, we believe every one of us can have an impact across our organization.

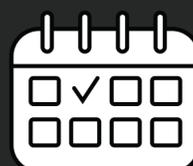
Main responsibilities:

The APEX Community Engagement PM role's objective is to create, innovate and lead APEX' knowledge management initiatives. To gather critical insights across the Global community and create a desired user experience. In addition, the candidate will be asked to create monthly newsletters, engage with community members and embed knowledge sharing as a core behaviour. You will also support the roll out the Global assessment of Access, Pricing colleagues based on the APEX competency model and work on training modules from Global to local colleagues. The candidate's focus will be primarily project management, communication and user experience design. The impact is to create a seamless experience for Access colleague to engage, connect and work together more effectively as a community.



Salary

1450 EUR/month



Duration

10 Mar, 2021 - 10 Mar, 2022

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Junior Project Manager



EDUCATION4SIGHT



Ingolstadt, Germany



Business administration
Economics



Education4Sight GmbH (E4S) has been established in 2014. The company offers leading analytic software for the education system and human resources management. The company sets groundbreaking trends in the industry with Artificial Intelligence and Big Data analyses.

Main responsibilities:

- Delivers Education4sight's products and services as per signed contract;
- Plans project delivery and keeps the plan updated;
- Communicates and aligns the roll-out plan with the client;
- Provides regular project status updates to the management;
- Ensures timely and costly delivery in line with the original calculation;
- Identifies potential upsell opportunities and aligns them with Sales;
- Conducts risks management analysis;
- Project delivery and completion, leveraging best practices, including high quality documentation



Salary

1600 EUR/month



Duration

1 Mar, 2021 - 28 Feb, 2022

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Payroll Team Member



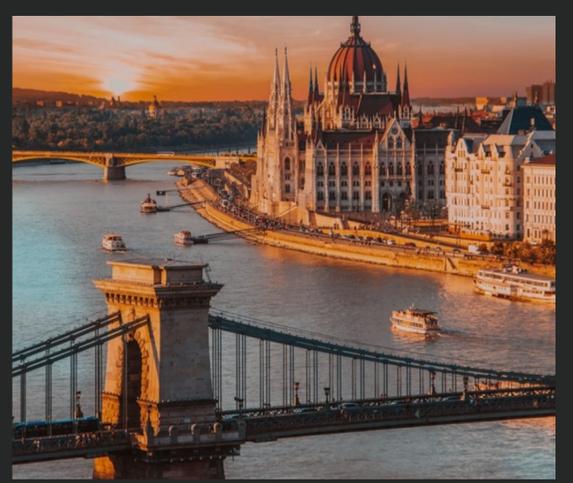
Tata Consultancy Services Ltd.



Budapest, Hungary



Finance, Economics, Psychology



Tata Consultancy Services Limited (TCS) is an Indian multinational information technology (IT) consultancy company. It is part of the Tata Group and operates in 46 countries. TCS is one of the largest Indian companies by market capitalization, reaching US 100 billion in 2018. TCS is now placed among the most valuable IT services brands worldwide and ranked by the Forbes as one of the most Worlds Most Innovative Companies, making it both the highest-ranked IT services company and the top Indian company. In 2004, TCS and AIESEC created the ACE Program, an International Career Program with the objective to bring to our offices young internationals with eagerness to learn and to add diversity to our working environment, at the same give an opportunity to the youth to build a highly qualified professional career.

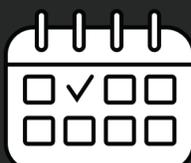
Main Responsibilities:

- Process monthly & weekly payroll (including benefits, sick leave payment, and taxes to all employees), maintaining timesheet compliance consistent with corresponding laws.
- Calculate the correct amount incorporating overtime, deductions, bonuses, etc. with the assistance of a computer system.
- Distribute and collect the tax-related and extra holiday forms & documents.
- Receive approval for payments when needed and do a bank transfer of payroll payout
- Prepare and execute pay orders through an electronic system or distribute paychecks
- Administer statements of payment to personnel either electronically or on paper
- Process taxes and payment of employee benefits
- Calculate and assign the travel cost to work based on country Labor Code
- Update and maintain payroll related information in workday, ADP & Cloud pay, etc., provide reports as per request.



Salary

220000 HUF/month



Duration

17 Mar, 2021 - 17 Mar, 2022

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You can find more information about these and other opportunities on aiesec.org

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