



# Business Analyst

SOFIA OFFICE

Our QI Consulting team offers a unique combination of **management consulting and data analytics in the pharmaceutical industry**. Key end-to-end innovative solutions include market entry strategy, portfolio and pricing optimization, market access studies and commercial model design. Majority of projects are based on our extensive internal and external databases with pharmaceutical data.

Talented individuals joining our **Bulgarian team** are assured of a rewarding career in life sciences consulting and fast industry expertise with rocketing learning curve, replete with opportunities to address diverse and challenging client problems, travel on **cross-geography projects**, interact with senior client leaders and gain exposure to a truly multi-cultural, collegial and collaborative work environment.

## DAILY RESPONSIBILITIES

- Performing quantitative and qualitative analyses of current challenges in the pharmaceutical and related industries
- Taking responsibility for creating models, reports, presentations and other client deliverables
- Acquiring deep knowledge of QI data sources, acting as expert advisor to other members of the consulting team
- Conducting face-to-face interaction with senior managers and executives in the client team or external stakeholders (e.g. physicians)

## PROFILE REQUIREMENT

- A strong motivation to thrive in a client-focused team environment
- Proven analytical, interpretative and problem-solving skills
- Positive team spirit with strong interpersonal and relationship building skills
- Project management, time management and organizational skills
- Good commercial awareness/business judgment and an interest in the healthcare industry
- Innovative thinking

## QUALIFICATIONS & OTHER REQUIREMENT

- A minimum of an Undergraduate degree with a strong academic track record in economics/business
- Excellent conversational and business English
- Analytics skills – statistical knowledge preferred
- Good knowledge of MS Power point, Word and Excel
- R, SQL, Stata, Python, VBA or other programming languages welcomed
- A willingness and ability to travel

## INTERESTED?

For more information on this role please contact us: Mariyana Pezhgorska, Senior consultant, [mariyana.pezhgorska@quintilesims.com](mailto:mariyana.pezhgorska@quintilesims.com)