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**A. David Austill, LL.M.**  
**Professor**  
**Accounting**  
**McAfee School of Business Administration**  
[daustill@uu.edu](mailto:daustill@uu.edu)

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## **Professional Interests**

### **Research Interests**

Taxation, Employment Law, Business Associations, Sport Law, Managerial Accounting Methods, Legal and Regulatory Policy, and Business Law and Ethical Training of Accounting Students

### **Teaching Interests**

Taxation, Sport Law, Employment Law, International Law, Graduate Legal Environment of Business, and Business Ethics

## **Academic Background**

LL.M. Washington University, St. Louis, Missouri, U.S.A., Taxation, 1990

J.D. University of Tennessee, Knoxville, Tennessee, U.S.A., Law, 1983

M.B.A. University of Arkansas, Fayetteville, Arkansas, U.S.A., Accounting, 1978

B.B.A. University of Memphis, Memphis, Tennessee, U.S.A., Accounting, 1977

## **Certifications**

Attorney (Tennessee), 010735, 1984

C.P.A. (Tennessee), 5895, 1981

## **Memberships**

American Accounting Association, 2009, International

Academy of Legal Studies in Business

Phi Alpha Delta Legal Fraternity

Sport Lawyers Association

Tennessee Bar Association

## **WORK EXPERIENCE:**

### **Academic Experience**

Professor of Accounting and Business Law, Union University (August, 1997 - 2010). Tenured, full professor responsible for teaching legal environment and managerial ethics at the graduate level, and corporate/partnership taxation and accounting principles at the traditional undergraduate level. My duties also include advising business students, academic research, and committee work.

Assistant Professor, Crichton College (January, 1995 - August, 1997). I taught three traditional business courses each semester, including principles of accounting, principles of finance, investments, business law, and managerial accounting. I also taught managerial economics several times in the business degree completion program.

Adjunct Professor of Accounting, University of Memphis (September, 1993 - May, 1994). I taught four accounting courses as an adjunct professor, including individual taxation and managerial accounting.

Visiting Assistant Professor of Accounting, University of South Alabama (September, 1992 - June, 1993). I taught graduate and undergraduate accounting courses in an AACSB-accredited program. The courses included tax research and planning (graduate and undergraduate), corporate and partnership taxation (graduate and undergraduate), and financial accounting (graduate and undergraduate).

Assistant Professor of Business Law and Accounting, University of Southern Indiana (August, 1987 - August, 1990). My primary responsibility was business law, but I also taught individual and corporate taxation and accounting principles. I performed research duties, advising, and committee work.

Instructor of Accounting, Ouachita Baptist University (August, 1978 - May, 1979). I taught five courses each term, including individual taxation, auditing, intermediate accounting II, principles of accounting II, and personal finance.

## **Non-Academic Experience**

### **National**

Attorney (founder), Austill & Bradley, P.C. (October, 1993 - August, 1997). General trial and corporate legal practice serving clients in Shelby, Tipton, Lauderdale, and Fayette Counties in West Tennessee.

Senior Associate, King & Ballou (January, 1991 - June, 1992). Corporate, taxation, estate planning, and entrepreneurial law practice in then the fifth largest law firm in Nashville. King & Ballou had a national reputation in representing management in labor and media law matters.

Division Counsel, Fläkt, Inc. (now Alstom Environmental Control Systems) (October, 1985 - August, 1987). Represented two divisions of Fläkt, Inc, a wholly-owned U.S. subsidiary of a Swedish multinational company (Fläkt AB, Stockholm, Sweden). I reviewed and negotiated the commercial terms for capital equipment contracts on both the marketing and operational functions of the divisions.

Attorney, A. David Austill, Attorney at Law (June, 1984 - September, 1985). General practice solo law firm.

Certified Public Accountant, Pugh & Company, P.C. (February, 1983 - May, 1984). Tax accountant performing tax research and compliance duties for the largest local public accounting firm in East Tennessee.

Senior Accountant--CPA, Coopers & Lybrand (now PriceWaterhouseCoopers, LLP) (July, 1981 - February, 1983). Performed audit and tax services.

Senior Accountant--CPA, Coopers & Lybrand (now PriceWaterhouseCoopers, LLP) (June, 1979 - June, 1981). Performed audit and tax services for a number of firms in various industries, including construction, refinery, hospitality, manufacturing, and government.

## **Consulting**

2005-2003: A. David Austill, Provided legal services in estate planning and personal injury matters for private clients in Jackson, Tennessee

## **Paid Service**

2009: Baptist Memorial College of Health Sciences, Designed and wrote a legal environment of health care course module for a five-week baccalaureate degree course. The module included both a student and faculty guides.

2007: Thomson-West, Inc., Reviewed Managers and the Legal Environment by Bagley and Savage, 5th edition.

2007: McGraw-Hill/Irwin, Reviewed Federal Income Taxation by Spilker et. al., 1st edition forthcoming.

2006: Thomson Petersen, Inc., Wrote three, 100-question CLEP practice exams on business law for on-line delivery by Thomson Petersen.

2006: ACT, Inc./AICPA, Wrote CPA exam questions (item writer).

2005: Educational Testing Service, Inc., Wrote the CLEP examination for business law.

2005: Educational Testing Service, Inc., Assisted in writing and reviewing ETS's Master Field Test in business in the areas of business law and accounting.

2003: McGraw-Hill/Irwin Publishing Co., Reviewed International Business Law by Willes and Willes, 1st edition.

2002: The Chauncey Group, Wrote the Dantes Practice Examination in Business Law II.

2002: ACT, Inc./AICPA, Wrote CPA Exam questions (item writer) in business law, economics and finance.

2002: West Publishing Co., Reviewed Business Law and the Legal Environment of Business (Alternate Edition) by Beatty and Samuelson

2001: ACT, Inc./AICPA, Wrote CPA Exam questions (item writer) in business law area.

2001: West Publishing Co., Legal, Ethical, and Political Environment of Business by Fisher and Phillips, 7th edition

2000: West Publishing Co., Reviewed Cyber Law: Text and Cases by Fererra et. al., 1st edition

1999: Southwestern College Publishing Co., Reviewed Personal Finance by Murray Sabrin, 1st edition.

1999: Prentice-Hall Inc., Reviewed Contemporary Business Law, by Henry Cheeseman

1998: Prentice-Hall Inc., Reviewed International Business Law by Ray August, 2nd edition

## **TEACHING:**

## Courses Taught

Business & The Legal Environmt (Specialized Masters)  
 Business Ethics & Diversity  
 Commercial Law  
 Ethical Management (Specialized Masters)  
 Federal Income Tax Acctg I  
 Federal Income Tax Acctg II  
 Human Resource Management  
 International Business (Specialized Masters)  
 Legal Environment of Business  
 Managerial Finance (Specialized Masters)  
 Principles of Accounting I  
 Principles of Accounting II  
 Sport Law  
 Tax research  
 commercial law  
 cyber law  
 employment law  
 graduate corporation and partnership taxation  
 individual taxation  
 international business law  
 managerial accounting.  
 principles of finance

## Teaching Activities

### Course (Existing) - Compensated Redesign

2009 - Course (Existing) - Compensated Redesign. Prepared a complete course module (instructor guide and student guide) for an accelerated health care law course for Baptist College of Health Sciences, Memphis, Tennessee.

1998 - Course (Existing) - Compensated Redesign. Re-designed accounting for managers course for LAUNCH Program

1998 - Course (Existing) - Compensated Redesign. Re-designed course in personal finance for LAUNCH Program

### Course (New) - Creation/Delivery: Conventional

1998 - Course (New) - Creation/Delivery: Conventional. Developed a new course in international business law

1998 - Course (New) - Creation/Delivery: Conventional. Developed a new course in cyber law (information systems law)

1997 - Course (New) - Creation/Delivery: Conventional. Developed a new course in Sport Law.

### Other Teaching Activities

2006 - Other Teaching Activities. Served as the facilitator of a team-taught MBA international business course. This course taught by seven Union professors was repeated five times in 2006.

2006 - Other Teaching Activities. Participated as a lecturer in a Town and Gown course on the 2006 political election facilitated by Dr. Sean Evans

2003 - Other Teaching Activities. Participated as a lecturer in a Town and Gown course on NAFTA facilitated by Dr. Jean Marie Walls

## INTELLECTUAL CONTRIBUTIONS:

### Grid

| Category  | DBS | CTP | LPS | Total |
|---|-----|-----|-----|-------|
| Articles in Refereed Journals                   | 2   | 1   | 3   | 6     |
| Publications in Refereed Conference Proceedings | 3   |     | 4   | 7     |

|  |           |          |           |           |
|--|-----------|----------|-----------|-----------|
| Books, Monographs, Compilations, Manuals, Supplements, Chapters, Cases, Readings | 1         | 1        |           | 2         |
| Presentations of Refereed Papers   | 10        |          | 6         | 16        |
| Presentations of Non-Refereed Papers   | 15        | 7        | 1         | 23        |
| Grants - Funded (both refereed and non-refereed)                                 | 2         |          |           | 2         |
| Working Papers (all)   | 1         |          |           | 1         |
| <b>Totals</b>  | <b>34</b> | <b>9</b> | <b>14</b> | <b>57</b> |

## Refereed Articles

- Austill, A. D. & Proctor, T. (2010). The Times They Are A-Changin': Time to Revisit Quill Corp. v. North Dakota. *Atlantic Law Journal*, 12.
- Austill, A. D. (2009). Mommy Rights: Are American Employers Doing Enough for Working Mothers? *Journal of Business and Economic Perspectives*.
- Austill, A. D. & Kocakulah, M. C. (2009). The Death of 'Death' Taxes? *Tax Notes*, April 27.
- Kocakulah, M. C., Austill, A. D. , & Long, B. (2009). The Present State of the Business Law Education of Accounting Students: The Business Law Professor's Perspective. *Journal of Legal Studies in Business*, 26 (1), 137-183.
- Kocakulah, M. C., Austill, A. D. , & Long, B. (2008). The Business Law Education of Accounting Students in the USA: The Accounting Chairperson's Perspective. *Accounting Education: An International Journal*, 17, S17-S36.
- Kocakulah, M. C. & Austill, A. D. (2007). Balanced Scorecard Application in the Health Care Industry: A Case Study. *Journal of Health Care Finance (Topics in Health Care Financing)*, 72-99.
- Kocakulah, M. C. & Austill, A. D. (2006). Product Development and Cost Management Using Target Costing: A Discussion and Case Analysis. *Journal of Business & Economic Research*, 4 (2), 61-71.
- Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1995). Inconsistencies in the Business Law Education of Accounting Students: A Survey of Accounting Educators,. *Journal of Accounting Education*, 13 (1), 75-85.

## Refereed Proceedings

### Full Paper

- Kocakulah, M. C., Austill, A. D. , & Schenk, D. E. (2010). Lean Production Practices for Efficiency: Crandon Production System, A Case Study. *Middle Eastern Technical University BA--Muhan Soysal 2010 Conference*.
- Kocakulah, M. C., Austill, A. D. , & Long, B. (2006). The Present State of the Business Law Education of Accounting Students: The Accounting Chairperson's Perspective. *10th World Congress of Accounting Educators*.
- Austill, A. D. (1993). Rebuilding Eastern Europe Requires a Change in U.S. Tax Policy. *Mid-South Academy of Economics and Finance*
- Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1993). Business Law Education of Accounting Students: A Survey of Business Law Educators. *Decision Sciences Institute*.
- Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1992). Business Law Education in the Undergraduate Curriculum: A Survey. *Midwest American Accounting Association*, 44-46.
- Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1992). Business Law Education of Accounting Students: A Survey of Accounting Educators. *Decision Sciences Institute*, 124-126.
- Jermakowicz, W. W., Austill, A. D. , & Jones, J. L. (1989). Sources of Product Innovation: Analysis of A Sample of Indiana Firms. *Midwest Management Society*, 117-124.

## Manual

- Austill, A. D., McDaniel, A. S. , & Mobley, J. (1992). *Planning Opportunities with Living Trusts in Tennessee*. , Eau Claire, Wisconsin: National Business Institute, Inc..
- Jermakowicz, W. & Austill, A. D. (1989). *Investing in Poland*. , Evansville, Indiana: University of Southern Indiana.

## Presentation of Refereed Papers

### International

- Kocakulah, M. C., Austill, A. D. , & Schenk, D. E. (2010, June). Lean Production Practices for Efficiency: Crandon Production System, A Case Study. *Middle Eastern Technical University BA--Muhan Soysal 2010 Conference*, Ankara, Turkey.
- Kocakulah, M. C., Austill, A. D. , & Long, B. (2006, November). The Present State of the Business Law Education of Accounting

Students: The Accounting Chairperson's Perspective. 10th World Congress of Accounting Educators, Istanbul, Turkey.

### **National**

Austill, A. D. & Proctor, T. (2009, August). The Times They Are A-Changin': Time to Revisit Quill Corporation v. North Dakota. American Accounting Association, New York, New York.

Austill, A. D. & Kocakulah, M. C. (2009, August). Tax Policy Considerations in Reforming the Federal Estate Tax. American Accounting Association, New York, New York.

Austill, A. D. (2007, August). The Business Law Education of Accounting Students: Contrasting Accounting and Business Law Educators' Views. American Accounting Association, Chicago, United States of America.

Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1993, November). Business Law Education of Accounting Students: A Survey of Business Law Educators. Decision Sciences Institute, Orlando, Florida.

Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1992, November). Business Law Education of Accounting Students: A Survey of Accounting Educators. Decision Sciences Institute, San Francisco, California, United States of America.

### **Regional**

Austill, A. D. & Proctor, T. (2010, March). The Times They Are A-Changin': Time to Revisit Quill v. North Dakota. Mid-Atlantic Academy of Legal Studies in Business, Philadelphia, Pennsylvania.

Austill, A. D. (2010, March). In the Development of American Law Have Jurists and Legislatures Moved Away from Christian Traditions and Virtues? Maybe Not. Mid-Atlantic Academy of Legal Studies in Business, Philadelphia, Pennsylvania.

Austill, A. D. & Proctor, T. (2009, May). The Times They Are A-Changin': Time to Revisit Quill Corporation v. North Dakota. Southeast Regional American Accounting Association Annual Meeting, Oxford, Mississippi.

Austill, A. D. & Kocakulah, M. C. (2009, April). Death of Death Taxes: Maybe Not. Midwest American Accounting Association, St. Louis, Missouri.

Kocakulah, M. C., Austill, A. D. , & Long, B. (2007, April). The Business Law Education of Accounting Students: Contrasting Accounting and Business Law Educators' Views. Midwest American Accounting Association, St. Louis, United States of America.

Kocakulah, M. C. & Austill, A. D. (2005, April). Product Development and Cost Management Using Target Costing: A Discussion and Case Analysis. Midwest American Accounting Association, St. Louis, United States of America.

Austill, A. D. (1993, February). Rebuilding Eastern Europe Requires a Change in U.S. Tax Policy. Mid-South Academy of Economics and Finance, Hot Springs, Arkansas, United States of America.

Kocakulah, M. C., Austill, A. D. , & Shibik, T. J. (1993, April). Business Law Education of Accounting Students: A Survey. Midwest American Accounting Association, St. Louis, United States of America.

Jermakowicz, W. W., Austill, A. D. , & Jones, J. L. (1989, March). Sources of Product Innovation: Analysis of A Sample of Indiana Firms. Midwest Management Society, Chicago, Illinois.

## **Presentation of Non-Refereed Papers**

### **Local**

Austill, A. D. (2004, November). Employment Discrimination Law Update. Union University Human Resource Management Workshop, Jackson, Tennessee, United States of America.

Austill, A. D. (2001, October). Privacy and Employment Law Update. Union University Human Resource Management Workshop, Jackson, Tennessee, United States of America.

Austill, A. D. (1992, December). Outlook for Tax Changes in 1993. CPA Club of Mobile, at Mobile, Alabama, Mobile, Alabama, United States of America.

Austill, A. D. (1992, July). Funding and Operating Living Trusts and Tax Considerations. National Business Institute's Planning Opportunities with Living Trusts in Tennessee, Nashville, United States of America.

Austill, A. D. (1989, February). Formation, Problems and Benefits of S Corporations. Indiana Society of Public Accountants, Evansville, Indiana, United States of America.

Austill, A. D. (1988, November). Warranties and Limitations of Remedies and Damages: Opportunities and Pitfalls in Purchasing. Purchasing Management Association of Evansville, Evansville, Indiana, United States of America.

### **National**

Austill, A. D. & Bradley, J. H. (2008, August). Fair Value Versus Fair Market Value: Must Minority and Lack of Marketability Discounts Be Considered When Partners or Members Dissociate from Partnerships, LPs, LLPs, or LLCs? Academy of Legal Studies in Business, Long Beach, United States of America.

Austill, A. D. (2007, August). Sports Employers' Liability for Tortious Acts of Players and Coaches. Academy of Legal Studies in Business, Indianapolis, United States of America.

- Austill, A. D. (2006, August). The Present State of the Business Law Education of Accounting Students: The Business Law Professor's Perspective. Academy of Legal Studies in Business, St. Petersburg, Florida, United States of America.
- Austill, A. D. (2001, August). Mommy Rights in the Workplace: A Survey and Analysis. Academy of Legal Studies in Business, Albuquerque, United States of America.
- Austill, A. D. (1999, August). Trademark Disparagement and the Use of Native American Team Names and Logos in Sports: Is the Train Heading for Derailment? Academy of Legal Studies in Business, St. Louis, United States of America.
- Austill, A. D. (1998, August). Same-Sex Sexual Harassment: The Outer Limits after Oncale v. Sundowner Offshore Drilling, Inc. Academy of Legal Studies in Business, San Diego, United States of America.
- Austill, A. D. (1989, August). Warranty Disclaimers and Limitations of Remedies and Damages: Opportunities and Pitfalls in Capital Equipment Contracts. Academy of Legal Studies in Business, Los Angeles, United States of America.

### **Regional**

- Austill, A. D. (2010, March). Medical Tort Reform: Policy Considerations and Proposals. Midwest Academy of Legal Studies in Business, Chicago, Illinois.
- Austill, A. D. (2009, March). In the Development of American Law Have Jurists and Legislatures Moved Away from Christian Tradition and Virtues? Maybe Not. Southern Academy of Legal Studies in Business, San Antonio, Texas.
- Austill, A. D. (2009, March). When It Hits the Fan: Will There Be Liability for the Broken Bat? Midwest Academy of Legal Studies in Business, Chicago, Illinois.
- Austill, A. D. (2008, November). Death of Death Taxes: Maybe Not. Southeast Academy of Legal Studies in Business, Atlanta, Georgia.
- Austill, A. D. (2008, April). The Times They Are A-Changin': Time to Revisit Quill Corporation v. North Dakota. Midwest Academy of Legal Studies in Business, Chicago, United States of America.
- Austill, A. D. & Bradley, J. H. (2007, November). Fair Value Versus Fair Market Value: Must Minority and Lack of Marketability Discounts Be Considered When Partners Withdraw from Limited Partnerships? Southeast Academy of Legal Studies in Business, Memphis, United States of America.
- Austill, A. D. (2007, April). Mommy Rights: Are American Employers Doing Enough for Working Mothers? Society for Business, Industry, and Economics, Orange Beach, Alabama, United States of America.
- Austill, A. D. (2002, March). Sports Violence: Should the Personal Injury Lawyer Ride to the Rescue? Southern Academy of Legal Studies in Business, St. Louis, United States of America.
- Austill, A. D. (1989, April). Plant Closing Legislation: A Review of Federal and State Laws and Their Problems. Tri-State Academy of Legal Studies in Business, West Lafayette, Indiana, United States of America.

### **State**

- Austill, A. D. (2001, November). Sports Violence. Tennessee Association of Physical and Health Education Disciplines Annual Conference, Jackson, Tennessee, United States of America.

## **Grants**

### **Funded**

- 2008 - Austill, A. D., In the Development of American Law Have Jurists and Legislatures Moved Away from Christian Traditions and Virtues? Maybe Not( \$4,500), Pew Research Grant.
- 2006 - Austill, A. D., " Union University, Institute for International and Intercultural Studies program development grant( \$2,000), Investigated the feasibility of developing an exchange program (students and faculty) with Bilgi University, Istanbul, Turkey., Union University.
- 2003 - Holt, K. & Austill, A.D., International Program Development Grant, Went with Professor Kenny Holt to investigate the feasibility of developing an exchange relationship with University of Orleans, Orleans, France., Union University Institute of International and Intercultural Studies.
- 1989 - Austill, A. D., " University of Southern Indiana, Faculty Academic Affairs research grant( \$1,850), To perform empiracle research on the business law education of accounting students., University of Southern Indiana.

## **Working Papers**

- Austill, A. D. (1989). "Warranty Disclaimers and Limitations of Remedies and Damages: Opportunities and Pitfalls in Capital Equipment Contracts" targeted for University of Southern Indiana Working Paper Series.

## **Intellectual Contributions-Other**

### **Discipline-Based Scholarship**

2002 - Newspaper Articles or Columns. Columnist for the Jackson-Madison County, Tennessee Chamber of Commerce Newsletter (January 2000-April 2002). Wrote a monthly column addressing legal, financial, and other business topics of interest to the Chamber's members. Past articles concerned e-mail privacy, employee handbooks, the politics of estate taxes, breast-feeding rights, compensatory time, drug testing, arbitration, trademarks, BFOQs, and flexibility for mothers in the workplace. Academic research was required on each article published in the newsletter.

2001 - Newspaper Articles or Columns. Columnist for the Jackson-Madison County, Tennessee Chamber of Commerce Newsletter (January 2000-April 2002). Wrote a monthly column addressing legal, financial, and other business topics of interest to the Chamber's members. Past articles concerned e-mail privacy, employee handbooks, the politics of estate taxes, breast-feeding rights, compensatory time, drug testing, arbitration, trademarks, BFOQs, and flexibility for mothers in the workplace. Academic research was required for each article written.

2000 - Newspaper Articles or Columns. Columnist for the Jackson-Madison County, Tennessee Chamber of Commerce Newsletter (January 2000-April 2002). Wrote a monthly column addressing legal, financial, and other business topics of interest to the Chamber's members. Past articles concerned e-mail privacy, employee handbooks, the politics of estate taxes, breast-feeding rights, compensatory time, drug testing, arbitration, trademarks, BFOQs, and flexibility for mothers in the workplace. Academic research was required for each article.

1992 - Other Publications. 'Subscriber List of Going Concern Is Goodwill', article contributed to The Comment, a publication of the Law Firm of King & Ballow, January 1992, p. 7.

1992 - Other Publications. 'Advertising Results in Taxable Income', article contributed to The Comment, a publication of the Law Firm of King & Ballow, Feb. 1992, p. 13.

1991 - Other Publications. 'Freeze-Out Puts Directors in Hot Water', article contributed to The Comment, a publication of the Law Firm of King & Ballow, September 1991, p. 3.

## **SERVICE:**

### **Service to the University**

#### **School Assignments**

##### **Chair:**

1999-2000: "LAUNCH Program Task Force

##### **Member:**

2008-2009: Curriculum Committee

2008-2009 through 2009-2010: Curriculum Committee

2001-2002 through 2003-2004: " Search Committee for the Dean of the McAfee School of Business

1999-2000 through 2004-2005: "LAUNCH Program Review and Appeals Committee

#### **College Assignments**

##### **Chair:**

2009-2010: Tenure Review Committee

2006-2007: University Graduate Appeals Committee

##### **Member:**

2009-2010: Prestigious Scholarship Award Committee: This is an ad hoc university committee to study ways to improve university service to students to afford them better opportunities for obtaining prestigious scholarships and awards.

2009-2010: Faculty Affairs Committee

2008-2009: University Fringe Benefit Committee

2007-2008: Institutional Review Board

2004-2005 through 2006-2007: International Student Committee

2003-2004 through 2006-2007: Institute for International and Intercultural Studies

2002-2003: "Graduate Curriculum Committee

2000-2001 through 2002-2003: "Faculty Affairs Committee

1998-1999: "Search Committee for the Dean of School of Nursing

1998-1999 through 1999-2000: "Graduate Curriculum Committee

1988-1989 through 1989-1990: "Faculty and Academic Affairs Committee (USI): University of Southern Indiana

## **Service to the Profession**

### **Academic Conference: Moderator / Facilitator**

2009: Midwest Academy of Legal Studies in Business, Moderated Other Topics concurrent session of business law paper presentations., Chicago, Illinois (Regional).

2008: Midwest Academy of Legal Studies in Business, Moderated Other Topics concurrent session of paper presentations., Chicago, Illinois (Regional).

### **Board of Directors: Moderate Involvement**

2008: Dunlap Retirement Center, Inc., Director of a not-for-profit retirement center owned by the Associate Reformed Presbyterian Church., Brighton, Tennessee (Local).

2001-2004: Jackson Area Council on Alcoholism and Drug Dependency (JACOA), JACOA is a not-for-profit community-based A & D facility serving about 19 counties in West Tennessee. It had an annual budget of about \$2 million and total assets of about \$1.5 million., Jackson, Tennessee (State).

1998-2000: Dunlap Retirement Center, Inc., Director in non-profit retirement center owned by Associate Reformed Presbyterian Church., Brighton, Tennessee (Local).

1996-1999: Tipton Arts Council, Inc., Covington, Tennessee (Local).

### **Editorial: Newspaper**

2000-2002: Jackson-Madison Country Chamber of Commerce Newsletter, Wrote approximately 13 articles on business and professional law, including articles on e-mail privacy, employee handbooks, employee surveillance, the politics of estate taxes, breast-feeding rights, compensatory time, drug testing, arbitration, trademarks, BFOQs, and flexibility for mothers in the workplace, Jackson, Tennessee (Local).

### **Invited Lecture**

2002: Changsha University of Electric Power, Lectures were sponsored by English Language Institute China: WTO: Trade in Goods, WTO: Trade in Services and Intellectual Property, Convention on the International Sale of Goods, Why It Costs So Much to Do Business in the U.S. from a Legal Perspective, and Understanding Financial Statements., Changsha, China (International).

1992: Planning Opportunities with Living Trusts in Tennessee, Gave continuing legal education (CLE) and continuing professional education (CPE) lectures to lawyers and accountants on the use of living trusts in Tennessee. I wrote and presented the materials on funding and trust operations and lectured on the tax issues involved., Nashville, Tennessee (State).

### **Other Professional Service Activities**

2010: Faith Foundation of North America, Legal and tax consultation services in establishing a religious non-profit organization and obtaining tax exemption as an I.R.C. Section 501(c)(3) organization., Jackson, Tennessee (Local).

### **Presentation**

2005: Constitution Day U. S. Supreme Court Panel Discussion, Union University panel discussion on the selection of U.S. Supreme Court justices with Dr. Sean Evans and the Honorable Ed. Bryant, former U.S. Representative (R. TN), Jackson, Tennessee (Local).

2002: Mayor's Diversity Luncheon, Jackson, Tennessee, Debated slavery reparations arguing against ., Jackson, Tennessee (Local).

2000: Tennessee Tax Reform Debate, Union University, Panelist in a debate over instituting a broad-based income tax in Tennessee., Jackson, Tennessee (Local).

### **Reviewer - Book / Textbook**

2007: 2. Managers and the Legal Environment: Strategies for the 21st Century, Bagley and Savage, 5th Edit (National).

2007: 1. Federal Income Taxation, Spilker et al., McGraw-Hill/Irwin, 1st Edition (National).

2003: 3. International Business Law, Willes and Willes, McGraw-Hill/Irwin Publishing Co. (2003) (International).

2002: 4. Business Law and the Legal Environment of Business (Alternate Edition), Beatty and Samuelson, Wes (National).

2001: 5. Legal, Ethical, and Political Environment of Business, Fisher and Phillips, 7th Ed., West Publish (National).

2000: 6. Cyber Law: Text and Cases, Ferrera et .al., West Publishing Co (2000) (National).

1999: 7. Contemporary Business Law, Henry Cheeseman, Prentice-Hall Inc. (1999) (National).

1998: 9. International Business Law, Ray August, Prentice-Hall, 2nd. Edition. (1998) (National).

## **Service to the Community**



### **Other Community Service Activities**

2009-2010: Pro bono legal services

1997-2008: Pro bono legal services, As an attorney I provided free legal counsel to some charitable organizations, students, family members, friends, and associates. Following a tornado in Madison County, Tennessee in 1979, I assisted victims of the tornado with legal counsel.

1996-2000: Tennessee Arts Council, Inc., Participated in community theater as an actor and board member. Acting roles: Bert the Cop (It's a Wonderful Life), Bob (The Cocoanuts), Lieutenant James Kendrick (A Few Good Men), Officer O'Hara (Arsenic and Old Lace), and Sherlock Holmes (The Hound of the Baskervilles).

1996: Pro bono legal services, Provided free legal counsel to indigent clients in family law matters under a program of the Memphis Area Legal Services.

1996: Pro bono legal services, As an attorney I provided free legal counsel to some charitable organizations, students, family members, friends, and associates. Following a tornado in Madison County, Tennessee in 1979, I assisted victims of the tornado with legal counsel.

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1993-1994: Pro bono legal services, As an attorney I provided free legal counsel to some charitable organizations, students, family members, friends, and associates. Following a tornado in Madison County, Tennessee in 1979, I assisted victims of the tornado with legal counsel.

### **Positions Held in Civic Organizations**

1997-2000: Gideons International, Member of Gideons International, a religious organization. I served as Vice-President, President, and Past-President.

## **Faculty Development**

### **Research-Related Conference/Seminar**

1997: Southeast Regional American Accounting Association Annual Meeting. Nashville, Tennessee.

### **Instructional-Related Conference**

2000: Tennessee Society of Accounting Educators. Jackson, Tennessee.

1999: Christian Business Faculty Association. Attended this conference with four Union MSOB colleagues. Dallas, Texas.

### **Professional Seminars / Workshops**

2004: Practising Law Institute's Annual Securities Law Institute. Received a 75 percent tuition waiver as a college professor to attend this securities regulation seminar. New York, New York.

2004: Sports Lawyers Association Annual Conference. Baltimore, Maryland.

2004: Practising Law Institute's Annual Privacy Law Institute. Obtained a 75 percent tuition discount as a college professor to attend this conference on privacy. New York, New York.

2003: Sports Lawyers Association Annual Conference. Phoenix, Arizona.

2002: Practising Law Institute's Annual Computer Law Institute. Obtained a 75 percent tuition discount as a college professor to attend this cyber law conference. Atlanta, Georgia.

2001: Tennessee Employment Law Update. Nashville, Tennessee.

2000: International Bar Association Annual Meeting. Attended the International Bar Association Annual Meeting to learn more about international business and international business law. Amsterdam, Netherlands.

2000: Practising Law Institute's Understanding Business and Legal Aspects of the Sports Industry. Obtained a 75 percent tuition discount as a college professor to attend this sports law conference. Beverly Hills, California.

1999: Sports Lawyers Association Annual Conference. Washington, District of Columbia.

1998: Mid-South Institute of Estate Planning Annual Seminar. Memphis, Tennessee.

## **Honors & Awards**

**Award**

2010: Fulbright Scholarship to teach/research at the St. Clement Ohrid Sofia University, Faculty of Business and Economics, Sofia, Bulgaria for the fall semester 2010. Teaching activities will include law courses in the business school. Research will be in the area of employment law in the European Union. Fulbright Scholarship.

**Honor**

2005: Named to Who's Who Among America's Teachers, 9th Edition (2005). Who's Who Among America's Teachers.

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**Last update by member: 06-May-10 (02:44 PM)**