

Personal information	
First name(s) / Surname(s) Address(es)	Ralitsa Simeonova – Ganeva  Sofia University St. Kliment Ohridski Faculty of Economics and Business Administration 125, Tsarigradsko Shosse Blvd., Bl. 3, Office 414, Sofia 1113, Bulgaria
Telephone(s)	+359 2 4180254
E-mail	R_Ganeva@feb.uni-sofia.bg; rganeva@gmail.com
Nationality	Bulgarian
Date of birth	28 November 1974
Gender	Female
Work experience	
Dates	February 1999 – to present
Occupation or position held	Associate Professor Director of MSc in Applied Econometrics and Economic Modelling (till 2013 – Lecturer/Assistant Professor; Vice Dean for Research 2008-2009; Director of Master's Programme "Economics and Management of Education, Science and Innovations" 2007-2010)
Main activities and responsibilities	✓ Main subjects: Econometrics, Statistics, Microeconomic Modelling, Human Capital
Name and address of employer	<b>Sofia University St. Kliment Ohridksi</b> , Faculty of Economics and Business Administration 125, Tsarigradsko Shose Blvd., Bl. 3, Room 414, Sofia 1113, Bulgaria
Type of business or sector	Academics, Research
Dates	May 2011 – to present
Occupation or position held	Managing Partner
Main activities and responsibilities	<ul> <li>Director, applied research projects (economic modelling and forecasting, impact assessment of interventions, development of survey methodologies, etc.)</li> </ul>
Name and address of employer	Sigma Hat Ltd, Sofia
Type of business or sector	Data and decision analytics consultancy
Dates	August 2008 – May 2009
Occupation or position held	Adjunct Lecturer
Main activities and responsibilities	<ul> <li>✓ Courses: Econometrics; Topics in Econometrics: Time Series Analysis, Panel Data Econometrics; Microeconomics</li> </ul>
Name and address of employer	American University in Bulgaria, Blagoevgrad
Type of business or sector	Academics, Research

Dates	January 2001 – May 2003
Occupation or position held	Secretary General; Chief Research Executive (till September 2002 – Research Manager)
Main activities and responsibilities	<ul> <li>✓ BARDA representative in official economic policy committees in the field of SMEs and economic development to the Council of Ministers, Ministry of Economy, SME Agency, Trade Promotion Agency, Foreign Investments Agency, etc.</li> <li>✓ Management of projects funded by EU, EU members' governments, Canadian government, etc. in the field of employment and SMEs;</li> <li>✓ Development of survey methodologies and data analysis of numerous national and regional surveys and studies in SMEs sector, regional development, and labour market.</li> <li>✓ Management of research projects on regional and national level in the field of SMEs, regional development, and labour market.</li> </ul>
Name and address of employer	Bulgarian Association of Regional Development Agencies (BARDA), Executive Secretariat
Type of business or sector	NGO, Research
Education	
Dates Title of qualification awarded	October 2012 – November 2014  MBA in Strategic Management
Principal subjects/occupational skills covered	Business administration, management, strategic management
Name and type of organisation providing education and training	<b>Sofia University St. Kliment Ohridski</b> , Faculty of Economics and Business Administration 125, Tsarigradsko Shose, Bl. 3, Office 414, Sofia 1113, Bulgaria
Dates	February 2002 – February 2006
Title of qualification awarded	PhD in Economics/ Statistics
Principal subjects/occupational skills covered	Statistics and Econometrics Dissertation topic: "The Impact of Human Capital on the Economic Growth in Bulgaria: 1949 - 2005"
Name and type of organisation providing education and training	<b>Sofia University St. Kliment Ohridski</b> , Faculty of Economics and Business Administration 125, Tsarigradsko Shose, Bl. 3, Office 414, Sofia 1113, Bulgaria
Dates	October 1997 – February 1999
Title of qualification awarded	MSc in Statistics and Econometrics / summa cum laude [6.0/6.0 GPA]
Principal subjects/occupational skills covered	Econometric Methods and Models, Demographic Analysis, Labour Economics II (advanced labour economics), General Equilibrium Theory, Industrial Organisation, Project Financing, Financing Programming

Dates October 1993 - September 1997

**BSc in Economics** 

Title of qualification awarded

Name and type of organisation

providing education and training

Principal subjects/occupational Advanced Economics, Mathematics, Statistics, Quantitative Methods, Law, Computer skills covered Science, English and Spanish

Name and type of organisation Sofia University St. Kliment Ohridski, Faculty of Economics and Business Administration providing education and training

125, Tsarigradsko Shose, Bl. 3, Office 414, Sofia 1113, Bulgaria

125, Tsarigradsko Shose, Bl. 3, Office 414, Sofia 1113, Bulgaria

Sofia University St. Kliment Ohridski, Faculty of Economics and Business Administration

#### Certificates

2000

Certificate, Accounting for Managers
The Open University - London, Open Business School

### Personal skills and competences

Mother tongue(s)

Bulgarian

Other language(s)
Self-assessment
European level (\*)

English Russian Serbian Spanish German

	Understanding			Speaking					
	Listening	Reading		Spoken interaction		Spoken production		Writing	
C2	Proficient user	C2	Proficient user	C2 Proficient user		C2	Proficient user	C2	Proficient user
В2	Independent user	A1	Proficient user	A2	Basic user	A2	Basic user	В1	Independent user
В1	Independent user	В1	Independent user	A2	Basic user	A2	Basic user	A2	Basic user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user

<sup>(\*)</sup> Common European Framework of Reference for Languages

### Fields of expertise

# Extensive experience in economic modelling and forecasting, net impact assessment and policy evaluation

- Financial, business, and macroeconomic modelling and forecasting (statistical and econometric analysis, modelling and forecasting, research application of mathematical techniques in economics)
- Development of survey methodologies (sample design, sampling, questionnaire, data processing)
- Senior management experience in analytics consultancy, academia, and NGOs
- High-level advising / reporting, and preparation of official analytical / strategic documents
- Strong background in project management, reporting and budgeting
- Teaching / training of quantitative techniques in academics / business

### **Additional information**

Member of the Audit Committee of GRUPAMA

Member of the European Economic Association

Vice-chair of the FEBA Alumni Club

Member of the Public Council of the National School of Music Lyubomir Pipkov

Main consulting experience

Period	Location	Employer's Company Name and Beneficiary	Position	Project/ Job description
May 2017 – to present	Podgorica, Montenegro	GOPA  Ministry of Finance, Montengro	Team Leader (since February 2018) Key Expert (May 2017 – January 2018)	Project No. IPA/2017/384908 Support to the Assessment of Macroeconomic Impact of Structural Reforms Development of a Montenegrin Macroeconometric Model comprised of the following two modules (components):  1. Forecasting module which will be used for generating macroeconomic indicators forecast figures 2. Impact assessment module which will be used for policy simulations The macroeconometric model provides quantitative estimation of the impact of structural reform measures included in the strategic documents. This assistance also supports the set-up of evaluation indicators and policy monitoring mechanisms, and recommendations on implementation mechanisms. Training of staff at the Minsitry of Finance and in the relevant line ministries is provided. Also, recommendations for the implementation of future IPA support in economic competitiveness will be formulated.
September – December 2016	Zagreb, Croatia Sofia, Bulgaria	ECORYS Polska	Key Expert	EC Project 2016/D6/HR/01 "On-the-spot monitoring visits on implementation of selected IPA 2010 and 2011 projects in Croatia"  Conducting a thorough desk analysis of the documentation received for each of the assigned project prior to the on-the-spot monitoring  Conducting on-the-spot monitoring visits in Croatia  Delivery of duly filled in and signed Monitoring Guidance Table for each of the assigned project
September 2016	Sofia, Bulgaria	Sigma Hat  HPE Education Services Bulgaria	Trainer	Customized course for HP employees in Applied Statistics and Data Analysis  • Trainer
January – April 2016	Sofia, Bulgaria	Sigma Hat, Global Metrics  Ministry of Labour and Social Policy	Project director	Project title: "Evaluation of YEI measures under priority axes 1 of OP HRD 2014-2020"  Development of survey methodology  Progress assessment of physical and financial indicators, their contribution to European and national strategic objectives, preliminary net impact assessment on individual level, overall achievements of relevant procedures, identification of challenges in the implementation, and formulation of recommendations  Preparation of evaluation report
October – December 2015	Sofia, Bulgaria	Global Metrics  Council of Ministers	Senior researcher	Project title: "Net Impact Assessment of SCF on regional markets, and macroeconomic developments"  Development of methodology (panel data model) for net impact assessment on regional and sectoral level  Estimation of net regional, sectoral and macroeconomic effects
June – October 2015	Sofia, Bulgaria	Sigma Hat, ECORYS South East Europe  Ministry of Finance	Team Leader Net impact assessment	Project title: "Update and upgrade of multifunctional modelling instrument SIBILA"  Statistical analysis and modelling  Update and upgrade of the model framework used for the net impact assessment of SCF in Bulgaria, including the OP SME Initiative, OP Good Governance, OP Innovation and Competitiveness, etc.  Assessment of the impact of the EU funds on the macroeconomic development of the country for the period 2007 - 2013 and preparation of assessment for the next programming period - 2014 - 2020  For more information about the methodology please see: https://www.eufunds.bg
March – June 2015	Sofia, Bulgaria	Global Advisors Institute of Public Administration	Key Expert	Project title: "European Practices for Good Governance in Administration", under the broader project C13-22-1/16.04.2014 "Building IPA Capacity for Research, Training, and Implementation of Innovative European Practices for Good Governannce"  • Development of research methodology  • Conduction of a study focused on the good government definition and best practices in EU and Bulgaria

				Preparation of a research report
November 2014 – June 2015	Sofia, Bulgaria	Sigma Hat, ECORYS South East Europe  Ministry of Labour and Social Policy	Team Leader Net impact assessment	<ul> <li>Preparation of a research report</li> <li>EU Project "Ex-post assessment of the net impact of the active labour market policy on the dynamics of selected indicators of economic and social development in the country for the period 2000–2011"</li> <li>Statistical analysis and modelling</li> <li>Analysis of the macroeconomic dynamics, the labour market and the social development during the period 2000–2014;</li> <li>Analysis of the investment in human capital after the year of 2000, which includes the public and the private investments in education and training, the resources spent on operational programmes training (including OP HR Development), and a full overview of the active labour market policy, financed with national resources;</li> <li>Overview of the theory and the practice of making net impact assessments of the labour market policy at a macro- and microeconomic level, including the assessments implemented by far in Bulgaria;</li> <li>Developing a methodology and model specifications for net impact assessment of the active labour market policy and of key macroeconomic and social indicators;</li> <li>Analysis of the specialized software applications' advantages and restrictions, of the choice of soft-ware products and programming languages, and of the model's software realization, including the processing of the model's input data, validation, verification and the model's undergoing of stress-tests;</li> </ul>
October 2014 – January 2015	Sofia, Bulgaria	Sigma Hat, Estat	Senior researcher	<ul> <li>Assessment of the net impact on the economic and social development, including tracing the causalities between the different indicators, identification of significant programmes, actions and projects, and formulation of recommendations toward the active labour market policy led.</li> <li>Project title: "Developing of a model for estimating tourist market potentials and advertising efficiency"</li> <li>Development of a macroeconomic model for forecasting market potentials</li> </ul>
, , , , ,		Ministry of Tourism	Net impact assessment	Development of assessment methodology for evaluating the impact of mational marketing expenditures
September 2014 – September 2015	Sofia, Bulgaria	Sigma Hat  Ministry of regional development	Team Leader Impact assessment	Project title: "Development of methodological guidelines for baseline and indicative target values establishment of qualitative result indicators under IPA II CBC Programmes 2014-2020 between Republic of Bulgaria and EU External Borders' Partnering Countries"  Statistical analysis  Development of survey methodologies  Impact assessment of expected programme implementation  Development of systems of indicators and measurement of baseline values  Setting of target values of indicators
August - December 2014	Sofia, Bulgaria	Sigma Hat, Estat, Centre for Economic Development  Ministry of Economy	Team Leader	Project title: "TRIGGER B3-3.2-05/04.08.2014 "Conducting Three Surveys in South Bulgaria (Blagoevgrad, Smolyan, Kardzhali and Haskovo Regions):  1) "Analysis of the Available Specialization and Qualification of Human Resources in the Separate Border Areas";  2) "Analysis of Professions and Business Activities in the Separate Border Areas, of the Opportunities for Start-ups, and of Market Trends";  3) "Analysis of the Needs of SMEs for Specialists and Managers (in Terms of Quantity and Quality) in the Separate Border Areas" in the Framework of the Project "Transnational Initiative for Supporting Higher-Education Graduates and Entrepreneurship""  • Development of survey methodologies, including a survey on SMEs  • Data analysis  • Elaboration of research reports
April – December 2014	Sofia, Bulgaria	Intel Advisors  Ministry of Economy	Key Expert Impact assessment	Project title: "Ex-ante assessment of operational programme Competitiveness funded by the SCF for the programming period 2014-2020"  Assessment of the system of indicators Elaboration of evaluation report
March 2014 – June 2015	Sofia, Bulgaria	Ecorys - South East Europe	Key Expert	Project title: "Ex-post assessment of net impact of operational programme Regional Development for the period 2007-2013"

		Ministry of Regional Development	Net impact assessment	<ul> <li>Assessment of the system of indicators</li> <li>Elaboration of evaluation report</li> </ul>
February 2013 – February 2014	Sofia, Bulgaria	Sigma Hat, Noema, Business Foundation for Education Ministry of Labour and Social Policy	Team Leader	EU Project "Development of mid and long term forecasts for labour market outcome and demand for skills in Bulgaria" under Project No. BG 051PO001 - 6.1.09 - 0001 "Development of a system for forecasting labour demand by given characteristics under OP HRD (budget: 82 215 Euro)  Development of research methodology  Development of labour market model for forecasting labour supply and demand by regions, occupations, economic activities, etc.  Assessment of labour market gaps in terms of qualificaations and skills in the mid and long run
November-December 2013	Sofia, Bulgaria	Sigma Hat  Bulgarian Branch Chamber of  Woodworking and Furniture Industry	Team Leader	Project title: "Analysis of the Current Topics in Human Resource Development for the SMEs in the Furniture Industry"  Development of SME survey methodology Data analysis Elaboration of research reports
July – December 2013	Sofia, Bulgaria	Sigma Hat Ecorys - South East Europe Bulgarian Commercial and Industrial Association	Associate consultant	Project assignment: Net impact assessment of labour market policy interventions targeting lower levels of the informal economy and undeclared work  • Development of methodology for measuring level of undeclared work in key economic activities on the basis of surveys among employers and employees  • Development and implementation of microeconometric models based on survey data estimating net impact of measures targeting reduction of level of undeclared work  • Development and estimation of macroeconomic model measuring the net impact from reduction of undeclared work  • Drafting evaluation reports
July 2012 – July 2013	Sofia/ Kazanlak, Bulgaria	Tonzos Consult  Municipality of Kazanlak	Key Expert	EU Project "Integrated plan for urban recovery and development – Kazanlak 2020" under OP RD  Socio-economic analysis of municipality of Kazanlak  Design of research and development of survey methodology  Preparation of Analytical report on objectives and problems for the development of Kazanlak
June 2012 – October 2013	Sofia, Bulgaria	Ecorys - South East Europe  Ministry of Regional Development  and Public Works	Key Expert  Net impact assessment	EU Project "Conduction of evaluations in relation with preparation of Operational programme Regional Development for the period 2014-2020 – part 1 –Ex-ante evaluation of OP RD 2014-2020"  Evaluation of indicators and their applicability for future programme net impact assessment within micro and macroeconomic models  Participation in drafting of the Evaluation Report
December 2012 – May 2013	Sofia, Bulgaria	Sigma Hat, Noema  Bulgarian Small and Medium Enterprises Promotion Agency to the Ministry of Economy, Energy and Tourism	Team Leader	Preparation of the SMEs Analytical Report 2013 for the SME Agency to the Minister of Economy  Design of SMEs report and research methods Development of SMEs survey methodology Data processing of survey data and analysis Development of indexes methodology, specification and estimation of econometric models Preparation of SMEs Report Formulation of SMEs policies to stimulate sector competitiveness Planning of work and tasks among the experts. Reporting.
August 2012 – February 2013	Sofia, Bulgaria	Ecorys - South East Europe Council of Ministers, Republic of Bulgaria	Key Expert Net impact assessment	EU Project "Technical assistance in development of new policies for public fees" under OPAC  Econometric modeling: Development of net impact assessment models and estimation of expected impact of adoption of new policy for public fees on the social and economic development:  Development and application of macroeconometric model assessing the impact of the institutional framework and transaction costs on key macroeconomic indicators  Evaluation of potential outcome regarding specific legislation  Preparation of Net Impact Assessment Report
August 2012 –	Sofia, Bulgaria	Grant Thornton – Bulgaria	Team Leader	Project "Development of a strategy regarding stimulation of the development of rural regions during the

February 2013				next programming period"
restudiy 2015		Ministry of Agriculture and Food	Net impact assessment	Design of socio-economic analysis and research methods
		,		<ul> <li>Development of survey methodology for quantitative surveys on SMEs, population, agricultural</li> </ul>
				producers, etc.
				Data processing of survey data and analysis
				Preparation of socio-economic report
				<ul> <li>Development of macroeconomic model for net impact assessment of EU funds on the development of</li> </ul>
				the rural regions
				<ul> <li>Preparation of SWOT analysis and formulation of needs in the context of development of rural regions</li> </ul>
				Planning of work and tasks among the experts. Reporting.
October 2012 –	Sofia, Bulgaria	СРМ	Associate Consultant	EU Project "Evaluation of accomplishments of the strategic and specific targets of operational programme
January 2013	5511a) 5a1ga11a	J	7.000.000	Development of human resources for the period 2007 – 2010" under OP HRD
		Ministry of Labour and Social Policy	Net impact assessment	Econometric modeling: Development of net impact assessment models and estimation of programme
		,	•	contribution:
				1. Microeconometric models - counterfactual analysis (difference-in-difference, propensity score
				matching) and other econometric and statistical models
				2. Application of the macroeconometric model for the assessment of OP HRD contributions
				Preparation of Net Impact Assessment Report
November –	Sofia, Bulgaria	Sigma Hat	Team Leader	EU Project "Support to the CCU in preparation of the Strategic report" under Project No. 0025-UK3-1.1
December 2012				"Evaluation of the implementation of the Structural instruments in respect to the targets in the NSRF
		Council of Ministers,	(Net) impact assessment	2007-2013" with a focus on the contribution of the Structural instruments to the social and economic
		Republic of Bulgaria		development of Republic of Bulgaria
				Development of research methodology
				Support in preparation strategic document Strategic Report of Republic of Bulgaria for 2012
				Evaluation of the contribution of the Structural instruments to the social and economic development
				and preparation of forecasts for the future impact of the EU funds through macroeconomic modelling
				<ul> <li>Planning of work and tasks among the experts. Reporting.</li> </ul>
July – November	Sofia, Bulgaira	Prime Consulting	Key Expert	Project "Preparation of a strategy for socio-economic development of municipality of Kardjali"
2012				Development of SME survey methodology
		Municipality of Kardjali		Economic analysis of municipality of Kardjali
				Preparation of Analytical report on economic development of the municipality fo Kardjali for the
				period 2005-2010
December 2011 –	Sofia, Bulgaria	Business and Strategies in Europe,	Team Leader	EU Project "Analytical support the development of a national development program Bulgaria 2020 and
August 2012		Brussels		strategic assessment" (project N 0036 - CCU - 3.2. "Supporting the overall process of development of new
			Including:	strategic programming documents of the Republic of Bulgaria")
		Council of Ministers,	Net impact assessment	Preparation of strategic document National Development Programme; Bulgaria 2020
		Republic of Bulgaria		Contribution to the development of each of the 8 priorities of the economic policy in the National
				Development Programme Bulgaria 2020 (human capital, poverty, regional development, agriculture,
				technology and innovations, SMEs, public administration, energy, transport and infrastructure)
				• Development of all integrated official and legal documents related to the NDP Bulgaria 2020 (analysis
				of the financial resources, system of indicators, analysis of the relevance to the EU strategic framework,
				mechanism of r monitoring and control of the implementation of the programme, planning of evaluations,
				etc.)
				• Evaluation of the contribution of the Programme to the social and economic development through
				macroeconomic modelling
				Planning of work and tasks among the experts. Reporting.      Planning of work and tasks among the experts. Reporting.
1	Coffe Dolored	<b>N</b>	<b>-</b>	http://www.strategy.bg/StrategicDocuments/View.aspx?lang=bg-BG&ld=765
January - June 2012	Sofia, Bulgaria	Noema	Team Leader	Preparation of the SMEs Analytical Report 2012 for the SME Agency to the Minister of Economy

		Bulgarian Small and Medium Enterprises Promotion Agency to the Ministry of Economy, Energy and Tourism		<ul> <li>Design of SMEs report and research methods</li> <li>Development of SMEs survey methodology</li> <li>Data processing of survey data and analysis</li> <li>Development of indexes methodology, specification and estimation of econometric models</li> <li>Preparation of SMEs Report</li> <li>Formulation of SMEs policies to stimulate sector competitiveness</li> <li>Planning of work and tasks among the experts. Reporting.</li> <li>http://www.sme.government.bg/uploads/2011/07/SME Situation-REP noemaENG-0612.pdf</li> </ul>
August – December 2011	Sofia, Bulgaria	Ecorys - South East Europe Ministry of Finance, OPAC	Key Expert  Net impact assessment	EU project "Interim Evaluation of Operational Programme Administrative Capacity"  Evaluation of achievements in respect with programme indicators and assessment of OPAC efficience and effectiveness  1. Research design, data processing, and statistical analysis  2. Preparation of a methodology and final report on findings http://opac.government.bg/archive/images/stories/docs/988 Interim%20evaluation%20of%20OPAC.rar
February– September 2011	Sofia, Bulgaria	Ecorys - South East Europe  Council of Ministers, Republic of  Bulgaria	Deputy Team Leader  Net impact assessment	<ul> <li>EU project "Development of a model for impact assessment of Structural and Cohesion Funds in Bulgaria"</li> <li>Development and estimation of macroeconomic/econometric model for impact assessment of the EU funds on the Bulgarian economy. (SIBILA model)</li> <li>Training of the experts engaged by the contractor on the use of the developed model and the drafting of sectoral analyses of the impact of SCF of the European Union.</li> <li>Project co-coordinating - planning of work and tasks among the experts. Reporting (Inception report, monthly progress reports, final report)</li> <li>http://www.eufunds.bg/document/3428</li> </ul>
May 2011	Sofia, Bulgaria	Sigma Hat UniCredit Bulbank Bulgaria	Associate consultant	Trainer in Probabilities/Statistics/Econometrics  Development of a course and delivering of training in Probabilities, Statistical and Econometric Analysis for the following bank units: Basel II, Credit Policy, Products and Procedures, and Financial Analysis and Risk Reporting  Topics included: Monte Carlo Simulations, VaR, Cross-section and panel data analysis, Logistic regression, Discrete choice models, Quantile regressions, Time series analysis and forecasting, and others
December 2010 – April 2011		Noema Bulgarian Small and Medium Enterprises Promotion Agency at the Ministry of Economy, Energy and Tourism	Team Leader	Project on preparation of the SMEs Analytical Report 2011 "Development of Analysis of the Situation and Factors for Development of the Bulgarian SMEs" for the SME Agency to the Minister of Economy  Data collection and processing of official statistical data.  Development of SMEs survey methodology.  Data processing of survey data. Data analysis.  Development of indexes methodology, specification and estimation of econometric models.  Preparation of SMEs Report  Formulation of SMEs policies to stimulate sector competitiveness  Planning of work and tasks among the experts. Reporting.  http://www.sme.government.bg/wp-content/uploads/2011/06/SME Situation-REP noema final1.pdf
October – December 2010	Sofia, Bulgaria	WYG International  Ministry of Regional Development	Associate Consultant	Expert in Economic Statistics for Project « Preparation of a set of documents for the modernization and development of sustainable urban transport in Stara Zagora »  • Data collection and analysis.  • Development of survey methodologies and conduction of surveys.
September – November 2009	Sofia, Bulgaria	FACEPA, Directorate "Agrarian Statistics" at the Ministry of Agriculture and Food in Bulgaria	Key Expert	Project GRANT AGREEMENT № 212292 "Development of a model for determining production costs in Agriculture"  Statistical analysis and modeling of a cost production function for several European countries.  Evaluation and analysis of comparativeness of collected data in FADN for Bulgaria and for the other EU countries;  Data analysis of FADN data;

December 2008 –	Sofia, Bulgaria	EOS Matrix	Team Leader/ Chief	<ul> <li>Collection and analysis of survey data on farmers;</li> <li>Specification and estimation of the general model for the production costs in agriculture in Bulgaria;</li> <li>Econometric analysis of the model in order to determine the impact of the production costs;</li> <li>Validation of the preliminary estimates;</li> <li>Further estimation through statistical and econometric methods;</li> <li>Conduction of estimation on the basis of mathematical models;</li> <li>Development of methodology.</li> </ul> Project on Households Payment Index
November 2009			Researcher	Research project: "Households' Payment Habits: EOS 2009 Research in Bulgaria. A New Households Payment Index: Current and Expected Risks Related to Households Payments"  Desk research on payment habits and available data; Statistical analysis of EOS database on debtors including over 500,000 records; Development of research methodology for monitoring payment habits of Bulgarian households Development of households' survey methodology; Design of representative random sample and sampling; Conduction of a national survey; Development of payment index methodology for measuring payment risks for households' ability to pay their spending priorities; Econometric modeling of the determinants of payment risks; Preparation of research report.
October-December 2006 July-September 2009	Sofia, Bulgaria	President of the Republic of Bulgaria	Associate Consultant	Associate Consultant in Economic Research, participated in the preparation of:  2009 Economic Report for the President of the Republic of Bulgaria "The Global Financial and Economic Crisis and Bulgaria"  2007 Economic Report for the President of the Republic of Bulgaria "Bulgaria: Social Challenges and European Integration", author of section on problems and perspectives in the educational sector in Bulgaria  Co-author of chapter on problems and perspectives in the educational and health sector in Bulgaria (Desk research , Data collection, Statistical analysis, Identification of policy measures, Preparation of a chapter in the final report) <a href="http://econ.bg/content/Doklad2007%20(Social%20report%20II%20part).pdf">http://econ.bg/content/Doklad2007%20(Social%20report%20II%20part).pdf</a> <a and="" bulgaria"<="" coordination,="" eu="" href="http://www.google.bg/url?sa=t&amp;rct=j&amp;q=&amp;esrc=s&amp;source=web&amp;cd=3&amp;ved=0CDsQFjAC&amp;url=http%3A%2F%2Fwww.capital.bg%2Fgetatt.php%3Ffilename%3Do785684.pdf&amp;ei=0MMcUaX-PI7HswbewoFw&amp;usg=AFQjCNFh4s-AWsO0HhWf050GRcKoCZog&amp;bvm=bv.42452523,d.Yms&amp;cad=rja&lt;/a&gt;&lt;/td&gt;&lt;/tr&gt;&lt;tr&gt;&lt;td&gt;December 2008 –&lt;br&gt;May 2009&lt;/td&gt;&lt;td&gt;Sofia, Bulgaria&lt;/td&gt;&lt;td&gt;WYG International Ministry of Finance&lt;/td&gt;&lt;td&gt;Key Expert&lt;/td&gt;&lt;td&gt;&lt;ul&gt; &lt;li&gt;Key Expert in Quantitative/ Qualitative Research in Phare Project BG 2006/018-343.08.05 " implementation="" improvement="" in="" instruments="" li="" management="" mechanism="" of="" structural="" the=""> <li>Development of survey methodology, survey on training needs assessment of the project units in the Bulgarian municipalities for the Ministry of Finance in Bulgaria</li> <li>Identification and classification of the informational sources</li> <li>Identification of the target groups (segmentation);</li> <li>Definition of focus groups, including key representatives of regional and local authorities;</li> <li>Selection of sources for data and definition and development of methods for data collection;</li> <li>Development of comprehensive questionnaires for training needs analysis (TNA) and for the needs, related to the organizational structure of the project units</li> <li>Design of a sample and sampling;</li> <li>Conducting of surveys: one survey on project activities covering all municipalities in Bulgaria and another survey on training needs covering 500 project units' experts;</li> <li>Summary and analysis of the results;</li> </a>

				<ul> <li>Development of index methodology to measure priorities and gaps in skills in EU units in the Bulgarian municipalities;</li> <li>Preparation of report with the results;</li> <li>Preparation of final report on the activity.</li> </ul>
January-September 2008	Podgorica, Montenegro	WYG International  Employment Agency to the Ministry of Labour, Montenegro	Key Expert	Key Expert in Quantitative/ Qualitative Research in CARDS Project 06MON01 08 001 "Labour Market Reform and Workforce Development"  Development of methodology for labour market survey and training of the Employment Agency (EAM) for the Ministry of Labour in Montenegro  Assessment current status quo at the EAM regarding the inefficiency and what could be proposed in order to improve the quality of the labour market information  Preparation of assessment report  Analysis of EAM database on job seekers, employees and vacancies and preparation of recommendations for improvement  Recommendations' report regarding the EAM database  Assessment of the court register of companies and farmer producers regarding its usefulness or national and regional surveys on socio-economic issues  Development of sample and sampling for the Annual Employers' Survey  Development of survey methodology on labour demand in terms of industries, occupations and skills within SMEs and big companies  A technical sampling tool has been provided (sampling Excel interactive tables for national and 21 municipal levels), containing:  Training for staff MONSTAT and EAM team  Training of media representatives on labour market information  Support in LM analysis
April–July 2008	Sofia, Bulgaria	Centre for Economic Development  Ministry of Economy	Key Expert	Key Expert in Econometrics/ Modelling in EU Project "Analysis of the potential for expanding Bulgarian exports in order to support development of a national export strategy"  Econometric analysis of trade account and potential exports of Bulgaria in support of the national export strategy  Analysis of data on exports and imports of Bulgaria, particularly in the sectors of agriculture, food-processing and apparel  Econometric modeling for determining macroeconomic factors influencing Bulgarian exports  Identification of the role of investments for the expansion of Bulgarian exports by industries  Mathematical estimation of export potentials by countries and industries in Bulgaria  Preparation of report with major findings and policy implications.
August 2007- February 2008	Sofia, Bulgaria	Centre for Economic Development	Associate Consultant	Associate Consultant for Economic Research Quarterly and Annual Reports on the Development of the Bulgarian Economy during 2007  Desk research and data collection on recent developments of key macroeconomic indicators, agricultural and industrial production  Statistical analysis  Preparation of a chapter in the final report
November - December 2007	Sofia, Bulgaria	European Central University, Centre for Economic Development	Associate Consultant	Researcher in Project "INTEGRATION PERSPECTIVES AND SYNERGIC EFFECTS OF EUROPEAN TRANSFORMATION IN THE COUNTRIES TARGETED BY EU ENLARGEMENT AND NEIGHBORHOOD POLICIES"  The research aims to draw conclusions regarding the achievements of the transition process and European integration perspectives of candidate countries, potential candidate countries and countries covered by the EU's Neighbourhood Policy.  Statistical analysis of the Bulgarian economy during the period 1990-2006  Desk research and data collection on developments of key macroeconomic indicators in Bulgaria during the period of transition

				<ul> <li>Statistical and economic analysis of collected data</li> <li>Forecasts about future development in the economy</li> <li>Preparation of a chapter in the final report.</li> </ul>
January- October 2007	Sofia, Bulgaria	WYG International  Ministry of Labour and Social Policy	Associate Consultant	Associate Consultant in Quantitative Research in EuropeAid 121684/D/SV/BG "Technical Assistance for Conducting a National Survey on a Labour Market Needs"  Development of labour market analysis and employment survey methodology; Trainer in four national and nine regional trainings of experts from the Ministry of Labour and Social Policy and the Employment Agency  Analysis on national and regional level on the basis of the available official statistics pertaining to the labour market by industries, labour force, educational characteristics of the population, etc., which is produced by the National Statistical Institute, EA, and other relevant state institutions.  International comparison analysis based on the available EUROSTAT statistics.  Analysis on regional and national level on the basis of the results of labour market surveys by all industries and occupations.  Development of a methodology for a regular labour market survey in terms of industries, occupations and skills within SMEs and big companies  Sample design  Conduction of pilot national survey  Training of the analytical teams of all labour market bureaus in the country on how to perform the survey and analyze the data  Preparation of a methodology for labour market analysis  Preparation of reports on the project activity
October – December 2006	Sofia, Bulgaria	Centre for Economic Development, Ministry of Economy	Key Expert	Key Expert in Quantitative Research in EU Project "Development of a system for monitoring the competitiveness of the Bulgarian Economy"  Design and preparation of a system of quantitative and qualitative indices and indicators for monitoring the competitiveness of the Bulgarian economy.  The system has been introduced and implemented on a regular basis by the Ministry of Economy:  Desk research on the available data on various socio-economic issues concerning the country competitiveness in different EU member and candidate states  Identification of about 100 key indicators in 12 groups to be included in measuring countries' competitiveness  Data collection on all identified key indicators for 12 European countries  Development of methodology for calculating a quantitative index for measuring the competitiveness of the countries on the basis of macroeconomic data  Analysis of the competitiveness of the Bulgarian economy  Development of methodology for calculating a qualitative index for measuring the competitiveness of Bulgaria on the basis of microeconomic business survey data on SMEs  Preparation of research report.  http://old.mi.government.bg/ind/konk/docs.html?id=202216
January 2002 – January 2006	Sofia, Bulgaria	Bulgarian Economic Forum	Associate Consultant	Associate Consultant for Economic Research in Annual South Eastern European Investment Guides  Desk research and data collection for the SEE countries on recent developments of key macroeconomic and business indicators in the field of foreign trade, agricultural and industrial development and labour market issues  Statistical analysis of relevant data;  Preparation of relevant sections in final reports
April 2004 – May 2005	Sofia, Bulgaria	Programme Step by Step Foundation	Associate Consultant	Research Associate in REI Project – second and third phase – Psychological and pedagogical survey on educational problems in schools with predominantly Roma students (The main objective of the project is to carry out a survey which is related to see the attitude of Roma parents and children to the importance of education.)  • Data processing and analysis of the collected data;

				<ul> <li>Processed the data trough implementation of mathematics and econometrics methods</li> <li>Participated in the creation of the sample of vulnerable students</li> </ul>
April 2004 – July 2004	Perugia, Italy Sofia, Bulgaria	University of Perugia	Associate Consultant	Research Fellow in Jean Monnet Project 2003 – 3730/001-001 "SMEs and EU Enlargement" Research project aiming at the assessment of the impact of EU enlargement on the SMEs sector in the EU member and candidate states.  Conducting of research in development and application of methodology for measuring accumulated human capital in the SMEs and agricultural sector in Bulgaria on the basis of macroeconomic statistics.  Conducting of research in development and application of index methodology for measuring human
				capital in the Bulgarian industry and agriculture on the basis of microeconomic business survey data.  • Preparation of research report.
July 2002-December 2003	Sofia, Bulgaria	Virtech Ltd	Associate Consultant	Researcher in Statistics/ Econometrics in EU Fifth Framework Project "E-Living: Life in Digital Europe" run by a consortium including British Telecom (co-ordinator), Institute for Social and Economics Research, (ISER) at the University of Essex, Interdisciplinary Center for Technological Analysis and Forecasting (ICTAF), Legambiente (Italy), Virtech Ltd (Bulgaria), CEPS / INSTEAD (Luxembourg), IDEC Ltd (Greece), The German Institute for Economic Research (DIW) and Telenor (Norway).  Statistical analysis of survey data covering over 7 000 households in 6 European countries  Modeling of behavioral patterns of European households regarding usage of information and communication technologies
March 2002 – July 2002	Sofia, Bulgaria	ASME, Bulgarian Economic Forum, BARDA, JNN Consult	Team Leader	Team Leader/ Senior Researcher of national SMEs survey for Research Project "ICT Usage in SMEs in Bulgaria" – Phare Funded (budget: 122 710 Euro)  Conduction of a national survey on ICT usage in SMEs sector in Bulgaria  Team leader of research team  Development of survey methodology  Conduction of the survey  Statistical analysis of survey data  Preparation of research report
July 2001 – March 2002	Sofia, Bulgaria	ASME, BARDA	Team Leader	Team Leader/ Senior Researcher of the 2001-2002 Annual National SMEs Survey for the Agency for Small and Medium-sized Enterprises at the Council of Ministries – Phare funded (budget: 276 097 Euro)  Team leader of survey team/ member of the research team  Development of survey methodology  Conduction of the survey  Statistical analysis of survey data  Elaboration of research report
March - June 2000	Sofia, Bulgaria	National Statistical Institute	Associate Consultant	<b>Associate Consultant responsible</b> for general consulting of translation team as well as for the translation of the European System of Accounts:
June 1998 – June 1999	Ljubljana, Slovenia Sofia, Bulgaria	University of Ljubljana, Slovenia, ETF	Associate Consultant	ETF Project for Development of an academic course in <i>European Economic Statistics</i>
February 1993 – December 1995	Montana, Bulgaria	Confederation of the Bulgarian Trade Unions, Institute of Sociology at the Bulgarian Academy of Science	Junior researcher	Junior researcher for Business and Consumer Statistics, carried out 12 surveys and studies in the field of entrepreneurship, farmers, consumers and regional development

## **Annexes** List of publications. (Starting from the most recent ones)

- Titopoulou, M., Ganeva, R., Staykova, J. & Titopoulos, E. (2017) "Advantages and Disadvantages of the Different Types of Working Hours' Organisation", European Journal of Economics and Business Studies, Vol 7 No 1 (2017): EJES January - April 2017.
- 2. Симеонова-Ганева, Р. и Ганев, К. (ред.) (2016) Оценка на мерките по Инициативата за младежка заетост в рамките на приоритетна ос 1 на Оперативна програма "Развитие на човешките ресурси" 2014—2020, Министерство на труда и социалната политика, ОП РЧР, Сигма Хет, Глобал Метрикс.
- 3. Ганев, К., Симеонова-Ганева, Р., Василева, И. и А. Василев (2015) Методология за оценка на нетното въздействие от Европейските фондове върху икономическото развитие/ SIBILA 2.0: Методологична рамка и техническа документация/, Екорис, Сигма Хет, Министерство на финансите.
  - a. Ganev, K., Simeonova-Ganeva, R., Vasileva, I. and A. Vasilev (2015) METHODOLOGY FOR NET IMPACT ASSESSMENT OF EUROPEAN FUNDS ON ECONOMIC DEVELOPMENT / SIBILA 2.0: METHODOLOGICAL FRAMEWORK AND TECHNICAL DOCUMENTATION/, ECORYS, Sigma Hat, Ministry of Finance
- 4. Симеонова-Ганева, Р., Василев, А., Ганев, К., Димитров, Л., Василева, И., Димитрова, Ц., Нигохосян, Д., Ангелова, Р., Панчева, К., Калибацева, Г., Узунова, Е., Христова, Г., Дурева, Т. и А. Павлова (2015) Последваща оценка на приноса на активната политика на пазара на труда за изменение на избрани показатели, характеризиращи икономическото и социално развитие на страната за периода 2000—2011 г., Министерство на труда и социалната политика, ЕКОРИС Саут Ийст Юроп ООД, Сигма Хет ООД, DOI: 10.13140/RG.2.1.3909.8729.
  - a. Simeonova-Ganeva, R., Vassilev, A., Ganev, K., Dimitrov, L., Vassileva, I., Dimitrova, T., Nigohosyan, D., Angelova, R., Pancheva, K., Kalibatseva, G., Uzunova, E., Hristova, G., Dureva, T. and A. Pavlova (2015) Ex-post Assessment of the Net Impact of the Active Labour Market Policy on the Dynamics of Selected Indicators of Economic and Social Development in Bulgaria for the period 2000–2011, Ministry of Labour and Social Policy, ECORYS South East Europe, Sigma Hat, DOI: 10.13140/RG.2.1.4827.3760.
- Yordanova, D., Vladimirov, Z. and R. Simeonova-Ganeva (2015) "Management Practices in Bulgarian Family and Non-family SMEs: Exploring "Real"
   Differences" in Family Businesses in Transition Economies: Management, Succession and Internationalization, eds. Léo-Paul Dana & Veland Ramadani, Part II, pp. 113-138, Springer International Publishing, ISBN 978-3-319-14208-1.
- 6. Ganev, K., Simeonova-Ganeva, R. and D. Yordanova (2014) "Microcrediting of SMEs in Bulgaria", in Microfinance for SMEs in the Black Sea Economic Cooperation Region, Organization of the Black Sea Economic Cooperation [BSEC] and Konrad-Adenauer-Stiftung [KAS], pp. 62-73.
- 7. Симеонова-Ганева, Р., Димитрова, Ц., Прохаска, М., Ганев, К., Чинарева, Д. (2014) Анализ на потребностите на МСП от специалисти и управленски кадри (количествени и качествени) в обособените крайгранични области, ред. Симеонова-Ганева, Р. и М. Прохаска, TRIGGER B3-3.2-05/04.08.2014 Извършване на три проучвания на територията на южна България (включва области Благоевград, Смолян, Кърджали и Хасково), Министерство на икономиката и енергетиката, Сигма Хет, ЦИР, Естат. DOI: 10.13140/2.1.2903.5846.
  - a. Simeonova-Ganeva, R., Chinareva, D., Prohaska, M., Ganev, K. (2014) *Analysis of the Needs of Small and Medium Enterprises for Specialists and Managers (Quantitative and Qualitative) in the Cross Border Regions*, eds. Simeonova-Ganeva, R. and M. Prohaska, TRIGGER B3-3.2-05/04.08.2014 "Performing three studies in South Bulgaria (includes Blagoevgrad, Smolyan, Kardzhali and Haskovo areas), Ministry of Economy and Energy, Sigma Hat, CED, Estat.
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- 9. Пехливанова, Е., Прохаска, М., Симеонова-Ганева, Р., Калибацева, Г., Узунова, Е. (2014) Анализ на наличната специализация и квалификация на човешките ресурси в обособените крайгранични области, ред. Симеонова-Ганева, Р. и М. Прохаска, TRIGGER B3-3.2-05/04.08.2014 Извършване на три проучвания на територията на южна България (включва области Благоевград, Смолян, Кърджали и Хасково), Министерство на икономиката и енергетиката, Сигма Хет, ЦИР, Естат. DOI: 10.13140/RG.2.1.3895.5043.
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- 12. Пехливанова, Е., Димитрова, Ц., Симеонова-Ганева, Р., Мацанов, А., Калибацева, Г., Узунова, Е. (2013) Анализ на актуалните тематични направления в развитието на човешките ресурси за МСП от сектор Мебелно производство, ред. Ганев, К. и Р. Симеонова-Ганева, Браншова камара на дървообработващата и мебелната промишленост /БКДМП/, Сигма Хет, София.
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