

# ***International Business Law***

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Offered 7 April to June, 2012



## **Course Coverage**

- Students will be exposed to the legal implications of transacting business across national borders.
- Review the United Nations Convention on Contracts for the International Sale of Goods (CISG) which is now the law of seventy-seven countries, including Bulgaria!
- Review the key issues of international sales and contract law.
- Areas to be covered include exporting-importing, trade finance, licensing of intellectual property, and doing business abroad.
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## **Course Objectives**

The student should gain an appreciation of the special risks of conducting business internationally and the legal pitfalls associated with those risks. Ultimately, the goal of the course is to investigate ways of minimizing the legal risks in international business transactions.

\*Professor DiMatteo has authored numerous books, most recently: *Global Challenge of International Sales Law* (Cambridge University Press 2013); *Commercial Contract Law: A Transatlantic Perspective* (Cambridge University Press 2012); and *International Contracting Law* (Kluwer 2012)