

CURRICULUM VITAE
Larry A. DiMatteo
Huber Hurst Professor of Contract Law & Legal Studies
University of Florida

PERSONAL

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Home Address 9503 SW 47th Lane
Gainesville, FL 32608

EDUCATION

Harvard Law School Cambridge, Massachusetts	LLM	
Cornell Law School Ithaca, New York	JD	(magna cum laude)
Monash University Victoria, Australia	Ph.D. (Business & Commercial Law)	
State University of New York at Buffalo School of Social Sciences [Economics] Amherst, New York	BA	(summa cum laude)
State University of New York at Buffalo School of Social Sciences [Political Science] Amherst, New York	BA	(summa cum laude)

TEACHING

Teaching Specialization/Interests

Contracts; Commercial Law; Sales; International Business Transactions; International Sales Law; International Trade Law; Contract Theory Seminar

EXPERIENCE

Academic

Huber Hurst Professor of Contract Law & Legal Studies	2005 to present
Affiliate Professor, Center for European Studies, College of Liberal Arts and Sciences, University of Florida	2010
Leverhulme Trust Visiting Professor, University of Leicester, School of Law	2009
Chairperson, Department of Management & Legal Studies	2003 to 2006
Associate Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida Awarded Tenure	2002-2005 2002
Adjunct Professor, Levin College of Law University of Florida Gainesville, Florida Seminar: <i>Advanced Contract Theory</i>	2004
Assistant Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida	1999-2002
Assistant Professor of Business Law Graduate School of Business Administration University of Miami Coral Gables, Florida	1993-1999
Awarded Tenure	1999
Adjunct Professor, University at Buffalo Law School Amherst, New York <i>International Business Transactions</i> <i>Commercial Contract Practice</i>	1999 1998

Non-Academic

Attorney at Law, North Tonawanda, New York (Practice: General Business Law, Real Estate Law, Corporate Law); Town Court Prosecutor, Wheatfield, New York; Attorney at Law, Hodgson, Russ, Andrews, Woods & Goodyear, Buffalo, New York.

PUBLICATIONS

Books and monographs

DiMATTEO, LARRY A., THE LAW OF INTERNATIONAL CONTRACTING (2d ed. Wolters Kluwer Law International) (2009)

DiMATTEO, ET AL., VISIONS OF CONTRACT THEORY: RATIONALITY, BARGAINING, AND INTERPRETATION (Carolina Academic Press 2007)

DiMATTEO, LARRY A. & DHOOGHE, LUCIEN, INTERNATIONAL BUSINESS LAW: A TRANSACTIONAL APPROACH (2d ed., Thomson/West) (2006)

DiMATTEO, ET AL., LAW OF INTERNATIONAL SALES: A CRITICAL ANALYSIS OF THE CISG (Cambridge University Press) (2005)

DiMATTEO, LARRY A., LAW OF INTERNATIONAL BUSINESS TRANSACTIONS (West Publishing 2003)

DiMATTEO, LARRY A., EQUITABLE LAW OF CONTRACTS: PRINCIPLES AND STANDARDS (Transnational Publishers 2001)

DiMATTEO, LARRY A., THE LAW OF INTERNATIONAL CONTRACTING (Kluwer Law International 2000)

DiMATTEO, LARRY A., CONTRACT THEORY: THE EVOLUTION OF CONTRACTUAL INTENT (Michigan State University Press 1998)

Books in Submission:

DiMATTEO, LARRY A., THE GLOBAL CHALLENGE OF INTERNATIONAL SALES LAW (Cambridge University Press 2011).

DiMATTEO, ET AL., CONTRACT IN CONTEXT: IDENTITY, POWER, AND CONTRACTUAL JUSTICE (manuscript being edited) (publication expected 2011-12)

DiMATTEO, LARRY A., THE EVOLUTION OF MODERN CONTRACT DOCTRINE (manuscript complete) (publication expected 2012).

Law Articles

1090 citations to work, including citations in over 300 law reviews, 6 law cases including, 5 in Federal Courts, 1 in State Supreme Court, CISG Advisory Opinion, *Amicus Curiae* Brief to U.S. Supreme Court, and in Congressional Testimony)

DiMatteo, Larry A., Robert Bird & Jason A. Colquitt, *Justice, Employment, and The Psychological Contract*, 90 OREGON LAW REVIEW ___ (forthcoming)

DiMatteo, Larry A., *The Scholarly Response to the Harmonization of International Sales Law*, 30 J. LAW & COMMERCE (2011) (in press)

DiMatteo, Larry A., *Cosmopolitanism and the Private Law Text*, EUROPEAN REVIEW OF PRIVATE LAW (forthcoming).

DiMatteo, Larry A., *The Transformation of American Business Organizations: The Ascendency of the Limited Liability Company*, 110 JOURNAL OF COMPARATIVE LAW 37 (2011).

DiMatteo, Larry A., *Critical Issues in the Formation of Contracts under the CISG*, 2 BELGRADE LAW REVIEW ___ (2011) (in press).

DiMatteo, Larry A. & Daniel Ostas, *Comparative Efficiency in International Sales Law*, 26 AMERICAN U. INTERNATIONAL LAW JOURNAL 102 (2011)

DiMatteo, Larry A & Blake D. Morant, *Contracts in Context and Contracts as Context*, 45 WAKE FOREST L. REV. 549 (2010).

DiMatteo, Larry A., *Enforcement of Penalty Clauses: A Civil-Common Law Comparison*, 5 INTERNATIONAL COMMERCIAL LAW JOURNAL 193 (2010).

DiMatteo, Larry A., *Strategic Contracting: Contract Law as a Source of Competitive Advantage*, 47 AMERICAN BUSINESS LAW JOURNAL 727 (2010).

DiMatteo, Larry A & Samuel Flaks, *Beyond Rules*, 47 HOUSTON LAW REVIEW 297 (2010)

DiMatteo, Larry A., *Policing Limited Liability Companies through Contract Law*, 46 AMERICAN BUSINESS LAW JOURNAL 279 (2009)

DiMatteo, Larry A., *Contracts and Precedents*, 10 TENNESSEE JOURNAL OF BUSINESS LAW 262 (2009).

DiMatteo, Larry A., *Resale Price Agreements No Longer Prohibited*, J. ACADEMY OF MARKETING SCIENCE (2008).

Thomas, Robert E. & DiMatteo, Larry A., *Harmonizing the International Law of Business Method and Software Patents: Following Europe's Lead*, 16 TEXAS INTELLECTUAL PROPERTY LAW JOURNAL 1 (2007) (lead article).

DiMatteo, Larry A., Symposium: *The Enduring Legacy of Wood v. Lucy, Lady Duff-Gordon: Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism*, 28 PACE UNIVERSITY LAW REVIEW 315 (2007).

DiMatteo, Larry A. & Anenson, T. Leigh, *Teaching Law and Theory through Context: Contract Clauses in Legal Studies Education*, 24 JOURNAL OF LEGAL STUDIES EDUCATION 19 (2007) (Hoeber Award Winner for "Best Article")

DiMatteo, Larry A., *Penalties as Rational Response to Bargaining Irrationality*, 2006 MICHIGAN STATE LAW REVIEW 883 (2006).

DiMatteo, Larry A., *A Theory of Interpretation in the Realm of Idealism*, 5 DEPAUL BUSINESS & COMMERCIAL LAW JOURNAL 17 (2006)

DiMatteo, Larry A. & Rich, Bruce L., *A Consent Theory of Unconscionability: An Empirical Analysis of Law in Action*, 33 FLORIDA STATE LAW REVIEW 1067 (2006).

DiMatteo, Larry A., *Reason and Context: A Dual Track Theory of Interpretation*, 109 PENN STATE LAW REVIEW, 397-486 (2004) (lead article).

DiMatteo, Larry A., Dhooge, Lucien, Greene, Stephanie, Maurer, Virginia & Pagnattaro, Marisa, *The Interpretive Turn in International Sales Law: An Analysis of Fifteen Years of CISG Jurisprudence*, 24 NORTHWESTERN JOURNAL OF INTERNATIONAL LAW & BUSINESS 299-440 (2004) (Ralph Bunche Award Winner).

DiMatteo, Larry A., Dosanjh, Kiren, Frantz, Paul L., Bowal, Peter, & Stoltenberg, Clyde, *The Doha Declaration and Beyond: Giving a Voice to Non-Trade Concerns Within the WTO Trade Regime*, 36 VANDERBILT JOURNAL OF TRANSNATIONAL LAW 95-160 (2003)

DiMatteo, Larry A., *Contract Talk: Reviewing the Historical and Practical Significance of the Principles of European Contract Law*, 43 HARVARD INTERNATIONAL LAW JOURNAL 569-581 (2002) (development essay)

DiMatteo, Larry A., *International Internet Transactions and the New Problem of Business Method Patents*, 28 RUTGERS COMPUTER & TECHNOLOGY LAW JOURNAL 1 (2002).

DiMatteo, Larry A., *A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages*, 38 AMERICAN BUSINESS LAW JOURNAL 633-733 (2001) (Hoeber Award Winner for "Best Article")

DiMatteo, Larry A., *The History of Natural Law Theory: Transforming Embedded Influences into a Fuller Understanding of Modern Contract Law*, 60 UNIVERSITY OF PITTSBURGH LAW REVIEW 839-921 (1999)

DiMatteo, Larry A., *Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract*, 33 NEW ENGLAND LAW REVIEW 265-364 (1999) (lead article)

DiMatteo, Larry A., *The CISG and the Presumption of Enforceability: Unintended Contractual Liability in International Business Dealings*, Vol. 22 YALE JOURNAL OF INTERNATIONAL LAW 111-170 (1997).

DiMatteo, Larry A., *The Counterpoise of Contracts: The Reasonable Person Standard and The Subjectivity of Judgment*, 48 SOUTH CAROLINA LAW REVIEW 293-356 (1997)

DiMatteo, Larry A., *An International Contract Law Formula: The Informality of International Business Transactions*, 23 SYRACUSE JOURNAL OF INTERNATIONAL LAW & COMMERCE 67-111 (1997).

Munter, Paul, Sacasas, Rene, & DiMatteo, Larry, *Employee Leasing's Legal Snares*, 79 JOURNAL OF MANAGEMENT ACCOUNTING 28-34 (1997).

DiMatteo, Larry A. & Meagher, Michael J., *Broken Promises: The Failure of the 1920's Native-American Irrigation and Assimilation Policies*, 19 UNIVERSITY OF HAWAII LAW REVIEW 1-36 (1997)

DiMatteo, Larry A., *The Downside of Technology: Managing "Human Factors" Liability*, 47 LABOR LAW JOURNAL 303-309 (1996).

DiMatteo, Larry A., *The Norms of Contracts: The Fairness Inquiry and the "Law of Satisfaction"--A Nonunified Theory*, Vol. 24 HOFSTRA LAW REVIEW 349-454 (1995).

DiMatteo, Larry A., *Managing the Legal Factor: The Legal Implications of Business Decision-Making*, 4 JOURNAL OF LEGAL STUDIES IN BUSINESS 165-181 (1995).

DiMatteo, L. & Sacasas, R., *Credit And Value "Comfort" Instruments: Crossing The Line From Assurance To Legally Significant Reliance And Toward A Theory of Enforceability*, 47 BAYLOR UNIVERSITY LAW REVIEW 357-423 (1995).

DiMatteo, L., Sacasas, R., & Munter, P., *Employee Leasing: Is It "A Safe Harbor"?*, 65 CPA JOURNAL 66-67 (Sept. 1995).

DiMatteo, L., *Depersonalization of Personal Service Contracts: The Search For A*

Modern Approach to Assignability, 27 AKRON LAW REVIEW 407-443 (1994).

DiMatteo, L. and Wiesner, D., *Academic Honor Codes: A Legal and Ethical Analysis*, Vol. 19, SOUTHERN ILLINOIS UNIVERSITY LAW JOURNAL 49-106 (1994).

DiMatteo, L. & Furry, K., *Reciprocity: A Workable Standard For Foreign Government Antitrust Standing?*, 15 CORNELL INTERNATIONAL LAW JOURNAL 355-396 (1982).

DiMatteo, L., *Bank Participation in Export Trading Companies*, 5 ASILS INTERNATIONAL LAW JOURNAL 1 (1981)

Miscellaneous Journal Articles

DiMatteo, Larry A., *The Value of Legal Studies Research*, 43 AMERICAN BUSINESS LAW JOURNAL 608 (2006) (editor's corner)

DiMatteo, Larry A. & Marsnik, Susan J., Active Learning in Legal Studies Education: Negotiating and Drafting of Contracts, 33 ACAD. LEGAL STUD. BUS. NATIONAL PROCEEDINGS (2004)

DiMatteo, Larry A., *Resolving International Contract Disputes*, American Arbitration Association, DISPUTE RESOLUTION JOURNAL 75-79 (1998).

DiMatteo, Larry A., *Trade Dress Infringement circa 1996*, 25 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 270-271 (1997).

DiMatteo, L. & Sacasas, R., *Employee Leasing*, 41 BUSINESS & ECONOMIC REVIEW 16-20 (1995).

DiMatteo, L., *Advertising Consultants Have Standing To Sue Under The Sherman Antitrust Act*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 92 (1994).

DiMatteo, L., *"Letter" And the "Spirit" of Corporate Ethics Codes: A Re-Examination of Purpose*, 20 BUSINESS & PUBLIC AFFAIRS 7-12 (Fall 1994).

DiMatteo, L., *Advertisers Beware: The Seventh Circuit Gives The FTC Free Rein in Deciding Whether Advertising is Deceptive*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 89 (1994).

Working Papers

Larry A. DiMatteo & Sandra Miller, "Teaching Law through the Lens of Extra-Legal Sources" (to be presented at Cambridge University Conference, March 29, 2010), Submission Expected: March 2011.

Larry A. DiMatteo, “Contract Formation under the United Nations Convention on Contracts for the International Sale of Goods—Articles 14 through 19” to be incorporated in the “Enhanced CISG Digest.”

Samuel Flaks, Samuel Levine, & Larry A. DiMatteo, “Jewish Law as Precursor to the Western Legal Tradition,” Spring 2012.

Book Chapters

DiMatteo, Larry A., “Limited Liability Companies and Fiduciary Duties,” in COMPENSATION OF PRIVATE LOSSES: THE EVOLUTION OF TORTS IN EUROPEAN BUSINESS LAW (Reiner Schulze ed. 2011)

DiMatteo, Larry A. “Case Law Precedent and Legal Writing” in METHODOLOGY OF THE CISG (André Janssen & Olaf Meyer eds., Sellier Publishers, 2009)

DiMatteo, Larry A. & Robert E. Thomas, “Unifying the International Law of Business Method and Software Patents” in THE GLOBAL CHALLENGE OF INTELLECTUAL PROPERTY RIGHTS (Robert Bird & Subhash Jain eds., Edward Elgar: 2008).

PROFESSIONAL

Editorial and Officer Positions

Ad hoc Reviewer Stanford Law Review	2010
Ad hoc Reviewer Law and Society Review	2010
Advisory Editor American Business Law Journal	2007 to present
Staff Editor Journal of Legal Studies in Business	2008 to present
National Delegate Southeastern Academy of Legal Studies in Business	2007 to 2009
Editor-in-Chief American Business Law Journal	2006
Senior Articles Editor	2003-2005

President American Business Law Journal	2006-7
President Southeastern Academy of Legal Studies in Business	2003
Editorial Board International Contract Adviser	2002-2003
Staff Editor American Business Law Journal The Academy of Legal Studies in Business	1996-2003
Advisory Editor International Business Law Journal The Academy of Legal Studies in Business	2000-2003
Staff Editor The Journal of Legal Studies Education The Academy of Legal Studies in Business	1996-1999
Ad Hoc Reviewer, Journal of Legal Studies in Business	2004 to present
Ad Hoc Reviewer, Journal of Public Policy & Marketing	2003-04

Professional and honorary organizations

Academy of Legal Studies in Business
American Society of International Law
British Institute of International & Comparative Law
Editor-in-Chief, *American Business Law Journal* (2005-06)
Order of the Coif
Phi Beta Kappa
President, Southeastern Academy of Legal Studies in Business (2006-07)
President, International Law Section, Academy of Legal Studies in Business, (2000-01)
Society of Legal Scholars (United Kingdom)

International Initiatives

Host 2011 Conference entitled “The Global Challenges of International Sales Law” at the University of Florida (Sponsored by grants from CIBER, Warrington College of Business, and the University of Florida). Co-sponsors include Institute of International Commercial Law and the Center for European Studies. Sponsorship from the United Nations (UNCITRAL) is in process of acceptance.

Author Committee, “Enhanced Digest Project.” The project will interpret international case law and legal scholarship relating to the *United Nations Convention on Contracts for the International Sale of Goods* for publication by West Publishing.

Grants

Center for International Business Education & Research (CIBER) Research Grant, 2009-2012

Graham Center Case Study Grant, 2010

Center for European Studies (CES) Course Enhancement Grant (2010-11)

Leverhulme Trust Grant, United Kingdom (2009-12).

Faculty Enhancement Grant (FEO), University of Florida (2009)

Warrington Summer Research Grants, Warrington College of Business: 2000, 2001, 2003-2011.

Center for International Business Education & Research (CIBER) Research Grant, 2000-2001

Awards & Honors

Fulbright Scholar Award, 2011-12 (Bulgaria)

“Larry A. DiMatteo Senior Scholar Award” established by Southeastern Academy of Legal Studies in Business

2010 Warrington College Graduate Teacher of the Year Award

Winner, Indiana CIBER-ALSB International Case Study Competition (2010) (co-authored with Virginia Maurer).

Co-Chair of Symposium entitled *Contract in Context: Identity, Power and Contractual Justice* sponsored by the WAKE FOREST LAW REVIEW (March 26, 2010).

2010 Undergraduate Teacher of the Year Award

Southeastern Academy of Legal Studies in Business “Best Paper Award” (2008).

Ralph C. Hoerber Award (Best Article in Volume 24 of *Journal of Legal Studies Education*), Awarded by Academy of Legal Studies in Business, August 12, 2007.

Pacific Southwest Academy of Legal Studies in Business “Best Paper Award” (2006)

Ray August Award for Master Teacher of International Business Law, Academy of Legal Studies in Business (2005)

Ralph J. Bunche Award, “Best International Law Paper,” International Law Section of the Academy of Legal Studies in Business (2003).

Ralph C. Hoerber Award (Best Article in Volume 38 of *American Business Law Journal*), Awarded by Academy of Legal Studies in Business, August 11, 2001.

Certificate of Appreciation for Contribution to the Literature for the Advancement of Management Accounting, Institute of Management Accountants, 1996-97.

University and College Service

Chair, Department of Management
Faculty Advisory Committee
Sabbatical Committee
FEO Awards Committee
Teaching Committee
Ph.D. Committee (Bruce Rich)
Hiring Committees
Peer Teaching Evaluations
Honors Thesis Supervisor
University Scholars Program
Pre-law Advising

Other Professional Activities

Co-Track Chair:

Topic: Business Law: Strategy, Patents, and Privacy Rights
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada

Panelist:

Topic: Proactive Law and Strategy
Sponsor: Northeast Decision Sciences Institute
Date: April 14, 2011, Montreal, Canada

Presenter:

Topic: “Critical Issues in the Formation of Contracts”
Sponsor: 6th Annual International Contracts Conference
Date: February 11, 2011, St. Petersburg, Florida

Arbitrator

Topic: UN Convention on Contracts for the International Sale of Goods
Sponsor: Willem C. Vis International Commercial Moot Competition
Date: April 12, 2010, Vienna, Austria

Presenter & Co-Chair:

Topic: "Contract in Context and Contract as Context"
Sponsor: Wake Forest Law Review, Wake Forest Law School
Date: March 26, 2010, Winston-Salem, North Carolina

Presenter:

Topic: "Issacs' Cycle Theory of Legal Development"
Sponsor: Contract Law Conference, University of Las Vegas, Nevada
Date: February 2010

Presenter:

Topic: "Beyond Rules"
Sponsor: University of Michigan, Ross School of Business
Date: January 29, 2010, Ann Arbor, Michigan

Presenter:

Topic: Leverhume Trust Grant Lecture: "Empirical Legal Research Methodologies in Contract and Sales Law"
Sponsor: University of Leicester
Date: July 23, 2009, Leicester, United Kingdom

Presenter:

Topic: "Comparative Analysis: UCC, BGB, and the United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: University of Muenster
Date: July 17, 2009, Muenster, Germany

Presenter:

Topic: "The Commonality of U.S.-German Sales Law"
Sponsor: Johannes Gutenberg University
Date: July 14, 2009, Mainz, Germany

Judged:

Topic: Student Team, International Commercial Arbitration Moot
Sponsor: University of Florida College of Law
Date: March 23, 2009

Presenter:
Topic: "Conservative Legal Realism: Nathan Isaacs, Jewish Law & Modern Legal Theory"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 7, 2008; Atlanta

Presenter:
Topic: "Drafting through Precedents"
Sponsor: Emory Law School
Date: May 31, 2008; Atlanta

Lecturer:
Topic: "International Business Methods and Software Patents"
Sponsor: McGill Law School
Date: March 27, 2008; Montreal

Judged:
Topic: Student Team, International Commercial Arbitration Moot
Sponsor: University of Florida College of Law
Date: February 25, 2008

Presenter:
Topic: "Sources of Law: A Comparative Analysis of Case & Arbitral Decisions Applying the CISG"
Sponsor: Queen Mary Law School, University of London, Centre for Commercial Law Studies.
Date: February 7, 2008; London

Presenter:
Topic: "Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism"
Sponsor: Pace University Law School
Date: November 9, 2007; White Plains, NY

Presenter:
Topic: "Survival of the Efficient?: An Economic Perspective on the United Nations Convention on Contracts for the International Sale of Goods' Choice of Rules"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 2, 2007; Memphis, TN

Presenter/Panelist

Topic: “Alphabet Soup: How the UCC, CISG, UNIFROIT Principles, UETA, E-SIGN, and the U.N. Electronic Communications Convention Interact in International Sales of Goods”
Sponsor: American Bar Association, Committee on Uniform Commercial Code
Date: August 12, 2007; San Francisco

Presenter:

Topic: “Unifying the International Law of Software and Business Method Patents”
Sponsor: University of Connecticut, CIBER: The Global Challenge of Intellectual Property Rights
Date: May 12, 2007, Storrs, CT

Presenter:

Topic: “A View of Consent in International Contracts”
Sponsor: International Contract Law Conference
Date: February 24, 2007, Houston, Texas

Presenter:

Topic: “The Problem of Business Methods and Software Patents: Harmonizing the International Patent System?”
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 3, 2006, Savannah, Georgia

Presenter:

Topic: Symposium: “Power, Inequality & the Bargain”
Topic: “Penalties as Rational Response to Bargaining Irrationality”
Sponsor: Michigan State Law School
Date: March 30, 2006

Guest Lecturer

Topic: “Comparative Corporate Governance”
Sponsor: University of Catania (Italy)
Date: (May 2-3, 2005)

Presenter:

Topic: “Editing Manuscripts”
Sponsor: American Business Law Journal Staff Meeting
Date: August 8, 2005, San Francisco, California

Co-Presenter:
Topic: "A Consent Theory of Unconscionability: An Empirical Study of Law in Action"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: November 8, 2004, Miami, Florida

Panelist:
Topic: "International Legal Research and Publication"
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Symposium: Integrating International Materials into the Classroom: Using International Sales-Contract Law in the Classroom"
Sponsor: Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Preparing Editorial Reviews of Manuscripts"
Sponsor: American Business Law Journal & Academy of Legal Studies in Business
Date: August 18, 2004, Ottawa, Canada

Presenter:
Topic: "Interpretation and Context: The Contextualist Turn in American Contract Law"
Sponsor: Southeastern Academy of Legal Studies in Business
Date: October 10, 2002; Orlando, Florida

Presenter and Panelist
Topic: "The Interpretive Turn in International Sales Law: Analysis of 15 Years of CISG Jurisprudence"
Sponsor: Academy of Legal Studies in Business
Date: August 16, 2003; Nashville, Tennessee

Presenter
Topic: "Behavioral Economics and Contract Law: Testing for Heuristics in the Negotiation of a Penalty Clause"
Sponsor: Academy of Legal Studies in Business
Date: July 30, 2002; Las Vegas, Nevada

Lecturer:

Topic: "Foundations of Contract Law"
Sponsor: Boston University School of Management
Date: October 10, 2001

Lecturer:

Topic: "Liability Traps in the United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: Bentley College
Date: September 25, 2001

Moderator and Panelist

Topic: "The Future of the WTO"
Sponsor: Academy of Legal Studies in Business
Date: August 10, 2001; Albuquerque, New Mexico

Lecturer

Topic: "The Law of Cyberspace"
Sponsor: The Chautauqua Institute
Date: June 26-28, 2001; Chautauqua, New York

Presenter (Symposium)

Topic: "International Internet Transactions and Business Method Patents"
Sponsor: Rutgers Computer & Technology Law Journal
Date: April 12, 2001

Moderator and Panelist

Topic: "Applying Law & Economics in Business Law Teaching and Research"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 2000; Baltimore, Maryland

Presenter

Topic: "A Theory of Efficient Penalty"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

Moderator

Topic: "Contract Law in the 21st Century"
Sponsor: Academy of Legal Studies in Business
Date: August 12, 2000; Baltimore, Maryland

Presenter

Topic: "A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages"
Sponsor: Hurst Research Seminar, Warrington College of Business, University of Florida
Date: February 26, 2000

Lecturer

Topic: "Ethical Issues in the Global Business Arena"
Sponsor: The Chautauqua Institute
Date: July 3-6, 2000

Presenter

Topic: "Judicial Assault on Freedom of Contract: Reconciling Section 2-718 of the Uniform Commercial Code with Certainty of Contract"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

Presenter

Topic: "Landmarks and Watersheds: Contract Law Scholarship in the 20th Century"
Sponsor: Academy of Legal Studies in Business
Date: August 7, 1999; St. Louis, Missouri

Panelist

Topic: "Publishing in Business Journals"
Sponsor: Academy of Legal Studies in Business
Date: August 5, 1999; St. Louis, Missouri

Judge

Topic: "Master Teacher Symposium"
Sponsor: Academy of Legal Studies in Business
Date: August 4, 1999; St. Louis, Missouri

Moderator

Topic: "Law and Ethics"
Sponsor: Association of Practical & Professional Ethics
Date: February 27, 1999, Washington, D.C.

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods, the Practitioner, and the Entrepreneur"
Sponsor: Brandeis School of Law, University of Louisville
Date: February 12, 1999

Presenter

Topic: "The Evolution of Contractual Intent"
Sponsor: Stetson Law School, Tampa, Florida
Date: January 8, 1999

Guest Lecturer

Topic: "Contract Law and the Objective-Subjective Dialectic"
Sponsor: Loyola School of Law, New Orleans, Louisiana
Date: November 11, 1998

Presenter

Topic: "Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract Law"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Presenter

Topic: "The 10th Anniversary of the United Nations Convention for the International Sale of Goods"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Presenter

Topic: "The Inner Experience of Law: The Judicial Mind, Contract Law, and the Objective-Subjective Dialectic"
Sponsor: Academy of Legal Studies in Business
Date: August 20, 1998; San Diego, California

Guest Lecturer

Topic: "Commercial Contract Practice"
Sponsor: University at Buffalo Law School
Date: January 5-9, 1998; Amherst, New York

Presenter

Topic: "The Evolution of Equity in Contract"
Sponsor: Hurst Research Seminar--University of Florida
Date: February 13-15, 1997

Panelist

Topic: "Incorporating the United Nations Convention on Contracts for the International Sale of Goods into the Business Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 14, 1997; Atlanta, Georgia

Presenter

Topic: "A Theory of Contractual Justice"
Sponsor: Academy of Legal Studies in Business
Date: August 16, 1997; Atlanta, Georgia

Presenter

Topic: "International Business Correspondence and Unintended Contractual Liability"
Sponsor: Faculty, Cornell School of Hotel Administration
Date: February 4, 1997; Ithaca, New York

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods and the Internationalization of Contracts"
Sponsor: Academy of Legal Studies in Business
Date: August 15, 1997; Atlanta, Georgia

Moderator

Topic: "Incorporating ADR into the Business Law Curriculum"
Sponsor: Academy of Legal Studies in Business
Date: August 13, 1997; Atlanta; Georgia

Presenter

Topic: "The United Nations Convention on Contracts for the International Sale of Goods"
Sponsor: Academy of Legal Studies in Business
Date: August 9, 1996; Quebec City, Canada

Moderator

Topic: "Constitutional Law"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas

Presenter

Topic: "Academic Honor Codes: A Legal And Ethical Analysis"
Sponsor: Academy of Legal Studies in Business
Date: August 11, 1994; Dallas, Texas